

## Products

### Anti-Freeze, Remanufactured



<b>Contract #:</b> VEH67	<b>OSD Update #:</b> TBD
<b>Expiration Date:</b>	<b>06/30/06 (w/two 12-mo. options to renew)</b>
<b>Procurement Team Leader:</b>	<b>Ron Whitaker (617) 720-3112</b>
<b>OSD Environmental Contact:</b>	<b>Marcia Deegler (617) 720-3356</b>

**Contract Summary:** These products are included as part of Contract # VEH67, Motor Oil, Re-Refined, Anti-freeze and Other Lubricants. This portion of the contract (Category II) provides recycled anti-freeze made from 100%-recycled ethylene glycol in both ready-to-use and concentrated forms and in 1 gallon and 55 drum quantities.

#### Awarded Contractor

Contractor Name	Contact Information	Recycled Anti-freeze Specifications
Consolidated Recycling Technologies (CRT) PO Box 239 Bridgewater, MA 02324	Debra J. Bevis Phone: 800-833-8278 or 508-697-3147 <a href="mailto:deb.bevis@consolidatedrecycling.com">deb.bevis@consolidatedrecycling.com</a>	<ul style="list-style-type: none"> <li>All antifreeze meets the cooling, freeze protection, and corrosion resistance requirements of gasoline, diesel, propane and natural gas engines with or without aluminum blocks.</li> <li>Meets latest GM, Ford, Chrysler specifications</li> <li>Meets 11 ASTM Standards</li> <li>Meets ASTM D3306 standards and passes the ASTM D4340 Aluminum Corrosion Test</li> </ul>

#### Product Description and Pricing

(all pricing includes delivery)

Brand Name	Product Description	Application	Quantity	Cost Statewide
CRT Domestic Pre-Mixed Antifreeze	Antifreeze, 100% Remanufactured Ethylene Glycol Ready-to-use (diluted)	All vehicles	one gallon 55 gal drum Other	\$3.70 \$121.00 \$ N/A
CRT Extended Life Pre-Mixed Antifreeze	Antifreeze, 100% Remanufactured Ethylene Glycol Ready-to-use (diluted)	For use in vehicles with extended life products	one gallon 55 gal drum Other	N/A \$181.50 N/A
CRT Heavy Duty Antifreeze Pre-Mixed Antifreeze	Antifreeze, 100% Remanufactured Ethylene Glycol Ready-to-use (diluted)	For heavy duty truck applications	one gallon 55 gal drum Other	N/A \$181.50 N/A
CRT Heavy Duty Extended Life Pre-Mixed Antifreeze	Antifreeze, 100% Remanufactured Ethylene Glycol Ready-to-use (diluted)	For heavy Duty trucks with extended life products	one gallon 55 gal drum Other	N/A \$211.75 N/A
Uni-Gard Windshield Washer Antifreeze – 20 *	Windshield Washer Solvent Ready-to-Use	All vehicles	one gallon 55 gal drum Other	\$1.40 \$66.00 N/A
Uni-Gard Windshield Washer Antifreeze – 20 *	Windshield Washer Solvent Concentrate	All vehicles	one gallon 55 gal drum Other	\$4.20 \$198.00 N/A

For the remanufactured antifreeze products there are only ready-to-use (diluted) products offered by this vendor. The Volume Discount of 10% for orders of 10 drum or more will apply to all products indicated. Prompt Pay Discount: 5% - Net 10 Days

**Value-Added Service:** CRT also offers a "closed loop" recycling system for the collection and recycling used antifreeze at no additional cost to customer. Call CRT for details.

## Bio-Based Lubricants, Equipment and Automotive

**Contract #:** VEH67      **OSD Update #**TBD  
**Expiration Date:**      **06/30/06 (w/two 12-mo. options to renew)**  
**Procurement Team Leader:** Ron Whitaker (617) 720-3112  
**OSD Environmental Contact:** Marcia Deegler (617) 720-3356



**Contract Summary:** Vegetable oils, or bio-based products as they are often referred to, are included as part of Category III, Motor Oil, Re-Refined, Anti-freeze and Other Lubricants to provide a value-added, environmentally preferable alternative to a variety of petroleum-based products. These products, made from corn, canola, soy, and other vegetable oils are being used to produce a wide range of lubricants.

The majority of companies manufacturing plant-based lubricants have focused primarily on industrial oils. Within this category, certain applications are best suited for plant-based lubricants. These include hydraulic oils, total loss lubricants, metalworking oils and other general oils. The bio-based lubricants contained on this contract meet original equipment manufacturer (OEM) product requirements and use the same American Society for Testing Materials (ASTM) standards as petroleum based fluids.

Users are finding that vegetable oils can offer even better performance than petroleum oils in some applications, with the added benefits of being less toxic, renewable and biodegradable, thus posing a greatly reduced threat to human health and the environment. For instance, when spilled, bio-based products pose NO an immediate threat to the surrounding environment. Conversely, spilled petroleum can contaminate streams, kill vegetation and harm wildlife and carry a costly remediation.

### Contractor Information

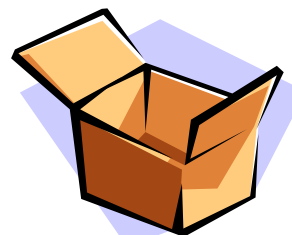
Contractor	Contact	Address	Phone / Fax	Email
Terresolve Technologies Ltd.	Mark Miller	35585-G Curtis Boulevard Eastlake, OH 44095	Phone: 440-951-8633 Fax 951-4341	<a href="mailto:memiller@terresolve.com">memiller@terresolve.com</a>

### Product Pricing (Commodity Code for Bio-based Lubricants = 400-05-10-2000)

Envirologic Product #s	Petroleum Alternative	Designated Use	Cost Delivered (Quantity Options)				
			2.6 oz.	1 qt.	5 gal. pail	55 gal. drum	275 gal tote
132	Hydraulic fluid (ISO 32)	General purpose			\$56.10	\$552.75	\$2763.75
146	Hydraulic fluid (ISO 32)	General purpose			\$55.25	\$543.40	\$2717.00
168	Hydraulic fluid (ISO 32)	General purpose			\$62.75	\$595.65	\$2978.25
Bio-Flush	Hydraulic flushing fluid	General purpose			\$40.25	\$360.25	\$1801.25
440 (replaces 410)	Two-cycle, air cooled oil	Snow mobiles, hand-held equipment	\$1.13		\$91.65	\$905.30	
268	Bar & chain oil	Chainsaw/driven			\$47.60	\$459.25	\$2296.25
Aqualogic 450	Two-cycle water cooled	Jet skis, motor boats			\$205.70	\$2210.45	
500	Dust control	Dirt roads, golf cart paths			\$60.60	\$575.30	\$2876.50
700	Tractor oil	Caterpillar, John Deere			\$69.15	\$696.30	\$3481.50

\* Bulk Minimum = 1000 Gal

## Boxes, Recycled Corrugated, Storage and Archive



**Contract #:** OFF12      **OSD Update #**02-01A  
**Expiration Date:**      **06/30/06 (w/two 12-mo. options to renew)**  
**Procurement Team Leader:**      **Deborah Combra (617) 720-3305**  
**OSD Environmental Contact:**      **Marcia Deegler (617) 720-3356**

**Contract Summary:** This contract provides corrugated boxes containing the minimum 35% post-consumer material, reusable plastic crates, and environmentally preferable packing material in four categories described below.

Category	Description
Category 1	Recycled, Corrugated Archival Storage Boxes
Category 2	Recycled, Corrugated Boxes (including specialty and made-to-order boxes)
Category 3	Reusable Plastic Rental Boxes/Crates
Category 4	Recycled and/or Environmentally Preferable Packing Material and/or Supplies

Contractor Name & Contact Info	Category Awarded & Products Offered	Comments
<b>Lancaster Packaging</b> P.O. Box 239 Hudson, MA 0174 9 Marianne Lancaster Phone: (978) 562-0100 <a href="mailto:lanpkg@aol.com">lanpkg@aol.com</a> M / WBE SOMWBA Certified	<b>Category 2</b> - various sized boxes on Contract #: OFF12 <b>Category 4</b> - Loose fill packing (biodegradable peanuts), bubble wrap (20% recycled content), various other packing materials on Contract #: OFF12	Prompt Pay Discount 2%-10 days
<b>Eastern Seaboard Packaging (former M.C.B. Brokerage, Inc.)</b> 350 Hopping Brook Road Holliston, MA 01746 Mark Hoyt Phone: (800) 752-7225 <a href="mailto:mhoyt@snet.net">mhoyt@snet.net</a>	<b>Category 1</b> - pop-up style container for archiving records on Contract #: OFF12 <b>Category 2</b> - record storage boxes on Contract #: OFF120500	Prompt Pay Discount 1%-10 days For orders of 360 or more call contact listed. For orders of less than 360 contact Brian Shea at (617) 727-2470
<b>Rentacrate, Inc.</b> 125 Prospect Street Waltham, MA 02456 Sally Peters Phone: (800) 427-2832 <a href="mailto:speters@rentacrate.com">speters@rentacrate.com</a>	<b>Category 3</b> - Reusable plastic crates and accessories; OFF12 – Purchase of packing supplies that accompany the crates	Delivery and pick-up of various rental moving products
<b>Romanow Container</b> 346 University Avenue Westwood, MA 02090-2309 Daniel L. Romanow Phone: (781) 320-9200 <a href="mailto:Danromanow@romanowcontainer.com">Danromanow@romanowcontainer.com</a>	<b>Category 2</b> - various sized boxes on Contract # OFF12	Prompt Pay Discount 1%-10 days

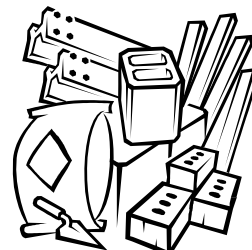
**How to Use this Contract:** Call the contacts above to obtain more details on products or pricing. More information is also available at [www.comm-pass.com](http://www.comm-pass.com).

**\*\* For MMARS users, the Price Agreement number is OFF12 for encumbrance purposes only.**

# Building Materials and Supplies

**Contract #: FAC27**
**Expiration Date:** 04/01/06 (w/four 24-mo. options to renew)

**Procurement Team Leader:** Joseph Lydick, 617-720-3139

**OSD Environmental Contact:** Marcia Deegler (617) 720-3356


**Contract Summary:** This statewide contract allows users to buy building materials and supplies in thirteen categories. The Environmentally Preferable Products listed below are available from the specified vendors according to Region. The contract also features two new categories: Certified Wood (wood that was grown on plantations with improved and third-party certified management practices) and Sustainable Roofing Products. Since the contract was awarded very recently, not all the information on the EPPs available through it has been compiled. This page will be updated and reissued in the near future.

Contractor Name/ Contacts	EPP / Recycled Products Offered
<b>Albeco Fastener &amp; Supply Co. (Statewide Award)</b> 45 Border St., Newton, MA 02465 Al Belcher (617) 965-8840 <a href="mailto:Al.Belcher@albecofast.com">Al.Belcher@albecofast.com</a>	<ul style="list-style-type: none"> <li>Rayovac renewable rechargeable batteries &amp; power stations</li> <li>Non-toxic parts washing systems (Clearwater Technology)</li> <li>LED and energy efficient exit signs</li> </ul>
<b>Home Depot (Statewide Award)</b> Gary D'Avolio 888-510-8793 <a href="mailto:gary_davolio@homedepot.com">gary_davolio@homedepot.com</a>  <u>Store Locations:</u> Avon, Bellingham, Danvers, Natick, No. Dartmouth, Quincy, Rockland, Saugus, Seekonk, Shrewsbury, Somerville, So. Attleboro, Springfield, Tewksbury, Waltham, West Roxbury. Use Store Locator at <a href="http://www.homedepot.com">www.homedepot.com</a> for more store information	<ul style="list-style-type: none"> <li>Cellulose Insulation made with post-consumer recycled paper</li> <li>Reinforced gypsum/cellulose underlayment with recycled content</li> <li>Cedar closet liners - naturally repels insects</li> <li>Recycled rubber doormats &amp; recycled rubber hoses</li> <li>Water based sealers and water heater &amp; blanket</li> <li>Rechargeable batteries; Solar landscape lights</li> <li>Low flush toilets (1.6 gal/flush) &amp; low flow showerheads (2.5 gpm)</li> <li>Faucet aerator - reduce water flow from sinks</li> <li>Automatic light sensors - turn on &amp; off with the sun</li> <li>Occupancy sensor - turn on lights only when in use</li> <li>Programmable thermostat - radon test kit</li> </ul>
<b>Jackson Lumber &amp; Millwork Co. (Statewide Award)</b> 245 Market Street, Lawrence, MA 01842 Tom Zappala (978) 689-1056 <a href="mailto:tzappala@jacksonlumber.com">tzappala@jacksonlumber.com</a>	<ul style="list-style-type: none"> <li>Water based adhesives, cements</li> <li>Energy saving lightbulbs</li> <li>Trex recycled lumber (50% recycled plastic/50% wood)</li> <li>A.C.Q. treated lumber (no creosote or arsenic)</li> </ul>
<b>Facility Contract Services/National Lumber (Statewide Award)</b> PO Box 940, Westwood, MA 02090 Jerry McManus (781) 461-0838 <a href="mailto:gerardmcmanus@lycos.com">gerardmcmanus@lycos.com</a>	<ul style="list-style-type: none"> <li>Maibec Industries certified wood shingles</li> <li>FSC certified CollinsWood® and certified lumber</li> <li>Benjamin Moore low VOC EcoSpec Paint (formerly Pristine line)</li> <li>Roofing Slates made with 100% recovered polymer and rubber and more</li> </ul>
<b>Curtis-Newton Corporation (Eastern Region Only)</b> 41 River Street, PO Box 4128, Dedham, MA 02027 Bob Naughton (781) 461-6000 <a href="mailto:bobnaughton@mindspring.com">bobnaughton@mindspring.com</a>	<ul style="list-style-type: none"> <li>Isobord - flakeboard alternative using recycled wheat and no formaldehyde</li> <li>Homasote - gray wall panel made with recycled newspapers</li> <li>ACQ - pressure treated lumber without arsenic or creosote</li> <li>Choicedeck - decking from cedar chips &amp; recycled milk cartons</li> <li>GNR speed bumps / parking lot bumpers - recycled tires</li> <li>Forest Stewardship Council - EP approved fir &amp; hemlock lumber</li> </ul>
<b>Richmond Hardware (Eastern Region Only)</b> 899 Washington Street, Braintree, MA 02184 Steve Richmond (781) 843-0066 <a href="mailto:steve.richmond@verizon.net">steve.richmond@verizon.net</a>	<ul style="list-style-type: none"> <li>Benjamin Moore low VOC EcoSpec Paint (formerly Pristine line)</li> <li>Benjamin Moore recycled content paint - Super Hide &amp; Super Spec</li> </ul>
<b>Certified Wood - Statewide</b>	
<b>Heyes Forest Products</b> 34 Daniel Shays Highway, Orange, MA 01364 Fred Heyes (978) 544-8801 <a href="mailto:fred@heyeforest.com">fred@heyeforest.com</a>	<ul style="list-style-type: none"> <li>Sustainable forestry (wood) products (19,000+ board feet are available) produced through an independent third party FSC certified program. Such programs improve forest management and preserve natural resources.</li> </ul>
<b>Sustainable Roofing Materials - Statewide</b>	
<b>The Garland Co.</b> 3800 East 91st Street, Cleveland, OH 44105 Joe Phillips (800) 321-9336 <a href="mailto:joephillips@garlandind.com">joephillips@garlandind.com</a>	<ul style="list-style-type: none"> <li>Manufacturer and distributor of high-performance sustainable roofing and flooring solutions for commercial, industrial and public properties including green design and photovoltaic systems. ISO 9000 certified.</li> </ul>

**How to Use this Contract:** Contact your vendor of choice above to obtain a catalog of products and pricing.

# Carpet & Flooring Products and Services, Recycled

**Contract #:** FAC25      **OSD Update #**04-04  
**Expiration Date:** 08/01/06 (w/three 12-mo. options to renew)  
**Procurement Team Leader :** Dmitriy Nikolayev (617) 720-3351  
**OSD Environmental Contact:** Marcia Deegler (617) 720-3356



**Contract Summary:** This new contract covers the six product categories including modular carpet, broadloom carpet and vinyl composition flooring, most of which contain various amounts of recycled materials, as well as services associated with these **product categories**. The **services** are also available from Service Providers on the contract (labor will be subject to the current prevailing wage rate) include recycling of old carpet for virtually all carpet brands currently on the market, installation and floor preparation and cleaning, maintenance, repair and removal of carpet and flooring

The contract award was made to a pre-qualified list of thirteen (13) product manufacturers. Each of these manufacturers has designated one or more Service Providers (SPs – or local distributors) to sell and install their products to the Commonwealth and process all orders. Contract users may purchase any type of flooring product the Contractors supply under their awarded category, and should use the list of SPs to negotiate the best price and best value for their department. Products may be purchased as “goods only” or with installation & other services.

**Product Specifications:** All carpet and flooring products meet the specifications for heavy commercial traffic Class II wear, ASTM standards for flammability and static protection, stain resistance and more. Low VOC adhesives will be used and F.O.B. delivery is automatically included.

**Value-Added Service: Recycling of Used/Worn Carpet:** Under this new contract, **all** Service Providers are working with the manufacturers they represent to recycle virtually **all** used carpet products. The purpose is to eliminate this high volume of waste from the traditional means of disposal, which should serve to conserve landfill space and work toward the overall improvement of air quality.

## Product Categories and Contractors

Product Categories	Product Description and Environmental Attributes	Awarded Manufacturers
Modular Carpet, Recycled Content Only	12 " carpet tiles All carpets offered in this category contain a minimum of 10% total Recycled Content (actual post-consumer content may vary)	C&A, Designweave, Lees, Mannington, Mohawk, Shaw
Modular Carpet, Reusable	12" carpet tiles While this carpet may not contain recycled content at the inception, it is capable of being refurbished to the point of rendering it a new carpet, thus avoiding the need and expense of purchasing new carpet.	Milliken Carpet
Broadloom Carpet, Recycled Content and Other	6' and 12' rolled goods These products must contain a minimum of 10% total recycled content, or be able to exceed that minimum within the second year of the contract.	C&A, Designweave, Interface, J&J Industries, Lees, Mannington, Mohawk, Patchcraft, Shaw
Vinyl Composition and/or Plastic Flooring and Tiles, Recycled Content Only	Vinyl tiles and Composition Flooring Plastic Tiles - Interlocking and Other All products must contain a minimum of 10% Total Recycled Content	Mannington, Smartware Products
Ceramic Tiles, Recycled Content Only	Ceramic Tiles All products must contain a minimum of 15% post-consumer recycled content and a total recycled content of 70%	To Be Determined

**Product Categories and Contractors (continued)**

Product Categories	Product Description and Environmental Attributes	Awarded Manufacturers
Rubber Flooring, Playground Gym Surfaces and Matting, Recycled Content or Renewable Materials Only	Indoor Minimum 15% post-consumer recycled rubber and/or renewable materials	Freudenberg, Smartware Products
Rubber Flooring, Playground Gym Surfaces and Matting, Recycled Content or Renewable Materials Only	Outdoor Minimum 50% post-consumer recycled rubber and/or renewable materials	Freudenberg, Smartware Products
Services	Call SPs for details on services and pricing	

**Contractors and Their Service Providers**

The manufacturers awarded under this contract to supply carpet and/or flooring products with recycled content are indicated in the table below in the shaded headings. The individual Service Providers (SPs) awarded to represent those manufacturers are also listed. Complete contact information for the SPs and details on how to use this contract is available in the OSD Update at [www.comm-pass.com](http://www.comm-pass.com).

<b>C &amp; A Floorcoverings, Inc.</b>			
Allegheny Contract Flooring	Ayotte & King	Capital Carpet & Flooring	DiMauro Carpet & Tile
Dupont Flooring Systems	E Floors	New Bedford Floor Cover.	
<b>Designweave Commercial Carpet</b>			
Allegheny Contract Flooring	BloomSouth Flooring Corp.	Nova Sheen Corporation	State Contract Carpet
<b>Freudenberg Building Systems, Inc.</b>			
Allegheny Contract Flooring	BloomSouth Flooring	Capital Carpet & Flooring	Pavilion Floors
State Contract Carpet	Facility Contract Services		
<b>Interface Flooring Systems, Inc.</b>			
Allegheny Contract Flooring	New Bedford Floor Coverings	Carpet Warehouse	Atkinson Carpet Installation
<b>J&amp;J / Invision</b>			
Allegheny Contract Flooring	BloomSouth Flooring	E Floors	Nova Sheen Corporation
Xpress Flooring Contractors	New Bedford Floor Coverings	Carpet Warehouse	
<b>Lees Carpets</b>			
Allegheny Contract Flooring	Carpet Warehouse	E Floors	New Bedford Floor
Nova Sheen Corporation			
<b>Mannington Carpets</b>			
BloomSouth Flooring Corp.	Capital Carpet and Flooring	Nova Sheen Corporation	Facility Contract Services
<b>Milliken Carpet</b>			
Bloom South Flooring Corp.	New Bedford Floor Cover.	Nova Sheen Corporation	R.D. Weis Companies
State Contract Carpet			
<b>Patcraft Commercial Carpet</b>			
Allegheny Contract Flooring	BloomSouth Flooring Corp	Capital Carpet & Flooring	Nova Sheen Corporation
Pavilion Floors	State Contract Carpet		
<b>SelecTech, Inc.</b>			
Pavilion Floors	New Bedford Floor Cover.	Nova Sheen Corporation	Facility Contract Services
<b>Shaw Industries</b>			
Allegheny Contract Flooring	Capital Carpet & Flooring	Pavilion Floors	New Bedford Floor Cover.
Nova Sheen Corporation	State Contract Carpet	Product Care Group	
<b>The Mohawk Group</b>			
BloomSouth Flooring Corp.	Capital Carpet & Flooring	Facility Contract Services	

**How to Use this Contract:** Call one or more of the contractors above to receive price quotations, carpet or flooring samples, additional details on installation and other services and/or set up an appointment to measure the area and determine an accurate purchase price.



# Cleaning Products, Environmentally Preferable

<b>Contract #:</b> GRO16	<b>OSD Update #</b> 04-05
<b>Expiration Date:</b>	<b>03/31/06 (w/six 12-mo. options to renew)</b>
<b>Procurement Team Leader:</b>	<b>Dmitriy Nikolayev, (617) 720-3351</b>
<b>OSD Environmental Contact:</b>	<b>Marcia Deegler (617) 720-3356</b>



**Contract Summary:** This contract offers a broad selection of environmentally preferable cleaning products intended to replace the harsh chemical cleansers commonly used for the various applications described below. There are seven different manufacturers, each represented by one or more local distributors. The products now offered on the contract meet a higher environmental standard developed by the independent third party certification agency, Green Seal in their GS-37 standard for Industrial and Institutional Cleaners. Details on the standard can be viewed at [www.greenseal.org/standards/industrialcleaners.htm](http://www.greenseal.org/standards/industrialcleaners.htm).

In addition, the products have passed a rigorous performance test conducted by the lab at the Toxic Use Reduction Institute (TURI) at UMass Lowell. The tests included several different soil types and surfaces considered most appropriate for the type of cleaner. Virtually all products passed with scores of at least 90% cleaning efficiency or better. Complete test results and a contract summary can be found on the web at

## Other products available from the contractors:

- **Product dispensers** to ensure proper product dilution and staff safety. Contact the contractors or see OSD Update for more information.
- **Recycled content janitorial paper products** exceeding federal specifications for janitorial paper products. Contact the contractors or see OSD Update for more information.
- **Cleaning equipment** intended for use with the cleaning products approved for sale on the contract. Contact the contractors for more information or see the lists of available equipment by viewing the contractor information under the "Vendor(s)" tab for GRO16 on Comm-PASS.

## Contractor Information

Product Manufacturer Name	Contractor Name and Address	Contact Person for the Contract	Statewide or Regional Award	Product Applications Offered Under the Contract
The Clean Environment Company, Inc. <a href="http://www.safegreenclean.com">www.safegreenclean.com</a>	Edison Chemical Co., Inc. 215 Sydney Street Dorchester, MA 02125  Subcontractor: The Durkin Company	Richard Weinfeld 1-800-266-2365 (ph) 617-265-5495 (ph) 617-265-5498 (fax) <a href="mailto:edisonchemical@aol.com">edisonchemical@aol.com</a>	Statewide	<ul style="list-style-type: none"> <li>General Purpose</li> <li>Bathroom Cleaner</li> <li>Glass Cleaner</li> <li>Carpet Cleaner</li> <li>Floor care system</li> <li>Hand soap</li> </ul>
ECogent Environmental Solutions, Ltd. <a href="http://www.ecogent.ca/index1.htm">www.ecogent.ca/index1.htm</a>	Chemspec 901 North Newkirk Street Baltimore, MD 21205  Local NE Rep: Jim Tobin <a href="mailto:jtobin@earthlink.net">jtobin@earthlink.net</a> 508-400-1481 (cell)	John Holibaugh 800-638-7370 x3023 (ph) 410-675-4800 x 3023 (ph) 443-540-7157 (cell) <a href="mailto:mobilechemspec@aol.com">mobilechemspec@aol.com</a> or <a href="mailto:jholibaugh@chemspecworld.com">jholibaugh@chemspecworld.com</a>	Statewide	<ul style="list-style-type: none"> <li>General Purpose</li> <li>Bathroom Cleaner</li> <li>Glass Cleaner</li> <li>Carpet Cleaner</li> </ul>

**CONTINUED ON NEXT PAGE ►**

**SUMMARY LIST OF GRO16 AWARDED CONTRACTORS (continued)**

Product Manufacturer Name	Contractor Name and Address	Contact Person for the Contract	Statewide or Regional Award	Product Applications Offered Under the Contract
EnvirOx, LLC <a href="http://www.h2orange2.com">www.h2orange2.com</a>	Atlantic Cleaning Products 50 Fennell Drive Weymouth, MA 02188	Shaun Mahoney 1-800-423-1136 (ph) 781-331-2996 (fax) <a href="mailto:shaun@atlanticcleaning.com">shaun@atlanticcleaning.com</a>	Central and Eastern MA	<ul style="list-style-type: none"> <li>General Purpose</li> <li>Bathroom Cleaner</li> <li>Glass Cleaner</li> <li>Carpet Cleaner</li> <li>Sanitizer / Virucide</li> <li>Recycled Janitorial Papers</li> </ul>
	New England Maintenance Depot 125 Frank B. Murray Street Springfield, MA 01103	Gary Pollard 1-800-942-2473 (ph) 413-739-3341 (ph) 413-737-5851 (fax) <a href="mailto:nemntdepot@aol.com">nemntdepot@aol.com</a>	Central and Western MA	
	Simplex 6 Commercial Street Sharon, MA 02067	Charles Rice / Bill Mead 1-800-222-2621, 781-784-8484 781-784-8100 (fax) <a href="mailto:crice@simplexjanitorial.com">crice@simplexjanitorial.com</a> / <a href="mailto:bmead@simplexjanitorial.com">bmead@simplexjanitorial.com</a>	Central and Eastern MA	
Boston Chemical / M.D. Stetson Company, Inc. <a href="http://www.mdstetson.com">www.mdstetson.com</a>	M.D. Stetson Company 92 York Ave. Randolph, MA 02368	Andrea Glass 1-800-255-8651 (ph) 781-986-6161 (ph) 781-961-1764 (fax) <a href="mailto:andrea.glass@mdstetson.com">andrea.glass@mdstetson.com</a>	Statewide	<ul style="list-style-type: none"> <li>General Purpose</li> <li>Bathroom Cleaner</li> <li>Glass Cleaner</li> <li>Carpet Cleaner</li> <li>Disinfectant</li> <li>Floor Care System</li> <li>Hand Soap</li> <li>Recycled Janitorial Papers</li> </ul>
Rochester Midland EnviroCare  <a href="http://www.rochestermidland.com">www.rochestermidland.com</a>	Casey Engineering Maintenance, Inc. (EMI) 8 Panas Road Foxborough, MA 02035	Craig Smith 1-800-333-4385 (ph) 508-543-4379 (fax) <a href="mailto:craigs@caseyemi.com">craigs@caseyemi.com</a>	Central and Eastern MA	<ul style="list-style-type: none"> <li>General Purpose</li> <li>Bathroom Cleaner</li> <li>Glass Cleaner</li> <li>Floor Care System</li> <li>Hand Soap</li> <li>Recycled Janitorial Papers</li> <li>PENDING – carpet cleaner and disinfectant</li> </ul>
	Richco Products 237 Memorial Drive PO Box 1250 Springfield, MA 01101-1250	Bryan Hauschild 1-800-343-3221 (ph) 1-800-258-2480 (fax) 413-734-8241 (ph) 413-731-5511 (fax) <a href="mailto:info@richcoproducts.com">info@richcoproducts.com</a>	Central and Western MA	
	Rochester Midland Corp. 333 Hollenbeck Street Rochester, NY 14621 Local Rep: 19 Pleasant St. Carver, MA 02330	Robert Proulx 1-800-388-4762 508-866-5141 (ph) 508-866-3506 (fax) <a href="mailto:bproulx@rochestermidland.com">bproulx@rochestermidland.com</a>	Statewide	
Cleanline Products, Inc. <a href="http://www.cleanlineproducts.com">www.cleanlineproducts.com</a>	Supreme Industrial Products, Inc. PO Box 382 Randolph, MA 02368 Subcontractor: Kellco Products, Inc.	Larry Stern 866-878-9100 (ph) 866-366-9537 (fax) <a href="mailto:larry@supremeindustrial.com">larry@supremeindustrial.com</a>	Statewide	<ul style="list-style-type: none"> <li>General Purpose</li> <li>Bathroom Cleaner</li> <li>Glass Cleaner</li> <li>Carpet Cleaner</li> <li>PENDING - Disinfectant</li> </ul>
Ramsey Company <a href="http://www.ramseycompany.com">www.ramseycompany.com</a>	Grainger Industrial Supply 55 Jackson Drive Cranford, NJ 07016	Kevin Fleury 908-272-9440 (ph) 908-272-6964 (fax) <a href="mailto:kevin.fleury@grainger.com">kevin.fleury@grainger.com</a>	Statewide	<ul style="list-style-type: none"> <li>General Purpose</li> <li>Bathroom Cleaner</li> <li>Glass Cleaner</li> </ul>

## Compost and Mulch, Recycled – (EXPIRED)

**Contract Status:** Contract #FAC19 expired during the summer of 2005. It is intended that the new contract will be named Outdoor Application Landscaping Products, including Environmentally Preferable Products and carry #FAC24. The new contract will include compost and mulch, plus a host of other landscaping products, such as golf course applications, soil amendments, organic fertilizers, pesticides and weed control applications, erosion control products, plastic timbers, rubber mulch, nursery products and more. Customers should visit [www.Comm-PASS.com](http://www.Comm-PASS.com) and search under Solicitation #FAC24 for an update on the progress of the RFR.



# Diesel Emission Control Retrofits

**Contract #:** VEH71      **OSD Update # :** TBA  
**OSD Environmental Contact:** Marcia Deegler (617) 720-3395  
**Procurement Team Leader:** Ron Whitaker (617) 720-3112



**Contract Summary:** This Contract was awarded in June, 2005 and features three qualified suppliers for various diesel engine emission control technologies and services. It provides Commonwealth buyers with a cost-effective method for reducing emissions from vehicles and heavy equipment and works toward the broader goal of improving air quality. Diesel exhaust in particular, is a significant contributor to air pollution and can aggravate asthma, cause lung damage and is a likely carcinogen. The products include:

**Category I: Diesel Particulate Filter (DPF).** A DPF is a ceramic device that helps prevent particulate matter in the exhaust stream from being released to the atmosphere. As the particles are trapped in the filter, the high exhaust temperature and catalytic coating on the filter allows the particles to break down (or oxidize) into less harmful components. DPFs can reduce particulate matter, hydrocarbon and carbon monoxide emissions by 60 to 90 percent. Engines using a DPF must be fueled with ultra-low sulfur diesel (ULSD) fuel.

**Category II: Diesel Oxidation Catalyst (DOC).** A DOC is a ceramic device coated with a catalyst that helps break down pollutants in the exhaust stream into less harmful components. DOCs can reduce particulate matter emissions by 20 to 50 percent, hydrocarbon emissions by 40 to 90 percent and carbon monoxide emissions by at least 20 percent. Engines using a DOC do not require the use of ULSD, but the performance of the DOC will be enhanced by the use of ULSD.

**Category III: Particulate Reactor (DPR).** DPRs are a metal device consisting of wound wire with a catalytic coating. It is designed to be a direct replacement for a muffler. As the exhaust flows through the wire and encounters the catalytic coating, a chemical reaction occurs that helps break the exhaust down into less harmful components. DPRs can reduce particulate matter, hydrocarbon and carbon monoxide emissions by at least 50 percent. Engines using a DPR do not require the use of ULSD, but the performance of the DPR will be enhanced by the use of ULSD.

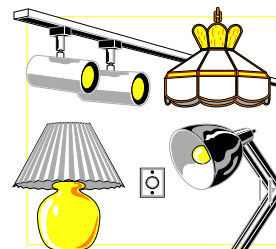
## Awarded Contractors

Contractor Information	Type	Products
Clean Diesel Technologies, Inc. 300 Atlantic Street Stamford, CT 06901 Glen Reid 203-327-7050 (ph) 203-323-0461 (fax) <a href="mailto:greid@cdti.com">greid@cdti.com</a>	DOCs DPRs	Their products include <b>Platinum Plus</b> ® fuel borne catalysts (FBC), which reduce engine-out emissions of particulate matter (PM), carbon monoxide (CO), and hydrocarbons (HCs) and aids in the regeneration of diesel particulate filters (DPF), the EPA Verified <b>Platinum Plus Purifier</b> which combines the emissions reduction performance of the FBC with those of a lightly catalyzed diesel oxidation catalyst (DOC) or a catalyzed wire mesh filter (CWMF), and the <b>ARIS</b> ® 2000 urea injection system for selective catalytic reduction or NOx.
Cummins Northeast, Inc. 100 Allied Drive Dedham, MA 02026 John Taylor 781-329-1750; 781-329-4428 <a href="mailto:john.l.taylor@cummins.com">john.l.taylor@cummins.com</a>	DPFs DOCs DPRs	Cummins Northeast is awarded under Contract #VEH71 to supply DPFs, DOCs and DPRs. Cummins Northeast represents Cummins diesel, propane and CNG engines and fleetguard emission solutions and products. Cummins is also a representative for Johnson Matthey engine retrofit products designed to reduce vehicle emissions and particulate matter for improved air quality.
Patriot International Trucks, Ltd. 340 Mystic Avenue Medford, MA 02153 John Anderson 800-277-4777; 781-395-8592 <a href="mailto:John@andersonmotors.com">John@andersonmotors.com</a>	DPFs DOCs	Patriot's technologies include diesel particulate filters and diesel oxidation catalysts for various types of buses, trucks and other equipment.

Sample pricing for the various emission control technologies can be found at [www.comm-pass.com](http://www.comm-pass.com), by searching under the contract number and looking at the bottom of each vendor page.

# Electrical and Lighting Supplies and Equipment, Energy Efficient

**Contract #:** FAC22      **OSD Update #** 00-15C  
**Expiration Date:** 07/16/07 (w/two 24-mo. options to renew)  
**Procurement Team Leader:** Joseph Lydick (617) 720-3139  
**OSD Environmental Contact:** Marcia Deegler (617) 720 - 3356



**Contract Summary:** This contract provides for a wide variety of lighting materials, including incandescent and fluorescent bulbs, and various ballasts, exit signs, as well as a variety of value added services.

Many of the products and services available on the contract (see table below) are associated with significant energy and cost savings:

- **Energy efficiency retrofits.** The contractors will perform a free energy audit and identify opportunities to convert to more efficient lighting equipment and would recommend energy saving practices. While retrofits come at an upfront cost, the resulting energy savings cover the upfront cost within a short period of time. The contractors are also able to obtain utility rebates that further reduce the cost of the retrofits.
- **Compact fluorescent light bulbs.** Compact fluorescents light bulbs (CFLs) can replace conventional incandescent light bulbs either with the installation of a new lighting fixture or without a fixture retrofit. The use of CFLs is associated with significant energy and labor reductions:
  - **CFLs consume 3 or 4 times less energy** than incandescents, cutting the lighting energy bill by just as much.
  - **CFLs also “live longer,”** about 10,000 hours each compared to the 1,000-hour lifespan of a traditional incandescent. This means 10 times less bulb replacement work and staff time freed up to do more productive things.

In FY 2004, Commonwealth Agencies and political subdivisions purchased over 45,000 compact fluorescent light bulbs (CFLs). Compared to incandescent light bulbs producing the same amount of light for the same amount of time, CFLs will save the departments that bought them nearly five million kilowatt-hours of electricity, which translates into nearly \$500,000 in energy savings.

## Energy-Saving Products Available:

- Compact and straight fluorescent lamps
- Energy saving incandescent bulbs
- Energy Efficient Ballasts
- Energy Efficient EXIT signs & retrofit kits

## Value-Added Services:

- Free energy audits
- Return on Investment analysis for energy efficient retrofit projects
- Lighting training sessions (contact contractors or OSD)
- Provide utility rebate information at [www.branchelectric.com](http://www.branchelectric.com)
- Free troubleshooting & technical assistance

## Contractor Information

Contractor	Contact	Address	Phone / Fax	Email
Graybar Electric	Tom Hill	345 Harrison Ave. Boston, MA 02205	(617) 482-9320 Fax: (617) 482-9269	<a href="mailto:tom.hill@gbe.com">tom.hill@gbe.com</a>
Northeast Electric	Luiza Alves Mills	135 Will Dr. Canton, MA 02021	(781) 401-8503 Fax: (781) 401-8707	<a href="mailto:mills@sonepar-us.com">mills@sonepar-us.com</a>
Standard Electric	Bill Smith	14 Jewel Drive Wilmington, MA 01887	(978) 988-3193 Fax: (978) 988-1133	<a href="mailto:wsmith@standardelectric.com">wsmith@standardelectric.com</a>

**How to use This Contract:** View OSD Update at [www.comm-pass.com](http://www.comm-pass.com) or contact the contractors for full details and pricing. See the **Services Section** of this guide for the **recycling** of lamps and ballasts

## Energy Advisors

<b>Contract #:</b> ENE17	<b>OSD Update#</b> 03-05B
<b>Expiration Date:</b>	7/14/06
<b>Procurement Team Leader:</b>	James Ferri (617) 720-3168
<b>OSD Environmental Contact:</b>	Marcia Deegler (617) 720-3356

The purpose of this contract is to provide a pre-qualified list of various Energy Consultants from which departments can obtain needed services in a cost-effective manner. The scope of services listed below is intended only to serve as an example of the type of services that could be requested and are not intended to be a complete listing. Please refer to the individual awarded contractors at [www.comm-pass.com](http://www.comm-pass.com).

**A. Strategic Energy Planning.** Market trends analysis and forecasting, federal and local regulatory activity monitoring and reporting, developing energy efficiency and fuel diversity goals, confirming energy objectives and constraints, developing a range of available energy options, recommending and creating an implementation plan, performing technical, economic and policy analysis and conducting supportive research in a variety of energy markets and commodities, data collection and preparing reports.

**B. Energy Procurement and Contract Management Services.** Identifying goals and procurement options; RFR development; Selection Criteria Development; Vendor Reference/Financial Stability review; Contract negotiation; Commodity financial analysis; Contract Monitoring Services; Account Transition/ Bill Resolution Services.

**C. Facilities Energy Planning.** Energy cost forecasting and budgeting; Providing energy audits and reports; Analyzing facility energy use, operations and consumption; Identifying Energy Cost-Reduction Opportunities; Demand side management consulting and recommendations; Review and analysis of building efficiency improvement proposals; Analysis of energy savings monitoring and verification methodologies; Performance/or review of building equipment life cycle cost models; Power Factor correction recommendations; Integrating energy performance into the facility Environmental Management Systems; Building energy modeling; Developing load shapes; Project Management of Energy Performance Contracts that are bid and awarded by DCAM or delegated.

**D. Renewable Energy.** Renewable energy consulting services.

## Environmental Consulting Services / Training

<b>Contract #:</b> PRF10	<b>Expiration Date:</b> 3/30/06
<b>Procurement Team Leader:</b>	Brian Putnam (617) 720-3328
<b>Contract #:</b> PRF06	<b>Expiration Date:</b>
<b>Procurement Team Leader:</b>	Tess Francisco (617) 720-3135

### **PRF06 – Management Consultant, Program Coordinator, and Planner Services**

This statewide contract offers professional services in seven specialty areas: the environment, finance, human resources, organizational development, education, health services, and program development. This contract is to be used for management consultant, program coordinator and planner services when specific statewide contracts do not already exist for the services to be rendered. Interested departments should visit [www.comm-pass.com](http://www.comm-pass.com) and search under Contract #PRO06 then consult the “Forms and Terms” tab on Comm-PASS to see details of work and rates offered by the various contractors.

### **PRF10 - Training and Organizational Development**

This Contract was designed to establish a large pool of pre-qualified Contractors from which Commonwealth Departments can select qualified Contractors to provide training and organizational development services related to the training. **Training on various environmental issues and/or on how to implement environmental initiatives** are offered by selected contractors. Departments seeking to purchase training services will need to contact one or more of the vendors on the Contract and establish the details of the work to be performed including cost. Interested departments should visit [www.comm-pass.com](http://www.comm-pass.com).

## Express Delivery Services

<b>Contract #:</b> OFF11	<b>OSD Update#</b> 01-32B
<b>Expiration Date:</b>	04/01/07
<b>Procurement Team Leader:</b>	Bob Guerard (617) 720-3321
<b>OSD Environmental Contact:</b>	Marcia Deegler (617) 720-3356



**Contract Summary:** This contract provides for Express, Next Day and Second Day Delivery Services through United Postal Service (UPS) at special rates for Commonwealth contract users.

**Value-Added Feature:** As an added value, UPS uses many products that contain recycled content and/or are reusable. To see a full list of their many corporate environmental initiatives, visit their website, at [www.community.ups.com](http://www.community.ups.com). Some of the examples include:

- UPS Letters (Next day and Second day) containing 100% total recycled content, 80% post-consumer content and are reusable.
- UPS boxes containing 100% total recycled content, 78% post-consumer content.

**How to Use this Contract:** See OSD Update listed above for information on pricing, delivery services, training options and more at [www.comm-pass.com](http://www.comm-pass.com).

## Fitness Equipment, Reconditioned

<b>Contract #:</b> OFF14	<b>OSD Update:</b> 03-02B
<b>Expiration Date:</b>	08/11/06
<b>Procurement Team Leader:</b>	Deborah Combra (617) 720-3305
<b>OSD Environmental Contact:</b>	Dmitriy Nikolayev (617) 720-3351



**Contract Summary:** This contract provides access to a wide variety of equipment, supplies and services in the following categories:

Category	Description
Category 1	Recreational Equipment, Accessories and Supplies
Category 2	Athletic Equipment, Accessories, Supplies and Services
Category 3	Physical Fitness Equipment, Accessories, Supplies and Services
Category 4	Refurbished and/or Reconditioned Equipment, Supplies and Services

Purchasing reconditioned fitness equipment (covered by Category 4 above) presents an opportunity to achieve significant savings while obtaining high quality equipment. All equipment supplied in this category will be furnished in "like-new" condition and will be warranted to free of defects and meet accepted standards and specifications. The contractor has been certified to perform equipment remanufacturing/refurbishing by the original equipment manufacturers (Cybex and Bodyguard).

### Contractor Information

Contractor	Contact	Phone / Email	Address	Products
Precision Fitness Equipment	David Aykanian	Phone: 508-655-0288 daykanian@pfe-inc.com	217 West Central Street Natick, MA 01760	Reconditioned treadmills, bikes, climbers

**How to Use this Contract:** Call the contractor for product availability and pricing.

## Glass Beads, Recycled

**Contract #:** VEH69

**Expiration Date:** 03/31/06

**Procurement Team Leader:** Ron Whitaker (617) 720-3112

**OSD Environmental Contact:** Marcia Deegler (617) 720-3356



**Contract Summary:** This contract is a multi-state award (MA, ME, NH, and VT) coordinated by the state of New Hampshire. These beads are made from 100% pre-consumer recycled glass and are to be used in roadway painting operations to improve the night visibility of the paint. Potters Industries is offering one type of bead in a standard size. See below for a description and pricing.

### Contractor and Product Information

Contractor Name	Contact	Specifications and Price
Potters Industries, Inc. PO Box 8500-S-7815 Philadelphia, PA 19178 <a href="http://www.pottersbeads.com">www.pottersbeads.com</a>	Beth Miskewicz Phone: 610-651-4700 Fax: 610-408-9723 <a href="mailto:beth.miskewicz@pottersbeads.com">beth.miskewicz@pottersbeads.com</a>	<ul style="list-style-type: none"> <li>resistant to traffic wear and effects of weathering</li> <li>spherical in shape, 80% true spheres as per ASTM Test D-1155</li> <li>silica content shall be not less than 60%</li> <li>refraction index ranges 1.50 to 1.60</li> <li>\$0.2475 per pound</li> </ul>

**How to Use this Contract:** To order from this contract or to receive additional information on bead specifications, please contact the contractor. This summary is also provided in the OSD Update available on [www.Comm-PASS.com](http://www.Comm-PASS.com).

## Hospital Supplies, Remanufactured or Used

**Contract #:** HSP18

**OSD Update #** 01-42B

**Expiration Date:** 06/28/06

**Procurement Team Leader:** Tom Lull (617) 720-3307



**Contract Summary:** This contract offers a broad range of hospital supplies from numerous contractors. Please note that not all equipment is available nor inventoried by every contractor identified below. Within the list of items awarded to each contractor remanufactured and/or used equipment is offered - sometimes upon request and otherwise on an "as available" basis only. Depending on equipment and manufacturers these items often carry a different warranty than if purchased new.

### Equipment available as remanufactured and/or used (specific product availability depends on contractor):

- |  |  |
|--|--|
| <ul style="list-style-type: none"> <li>Lifts and Transfer devices</li> <li>Bathing systems, Rehab equipment</li> <li>Alarm Systems/Accessories</li> <li>Stretchers, Wheelchairs</li> </ul> | <ul style="list-style-type: none"> <li>Beds: Medical/Surgery/Specialty</li> <li>Durable Medical Equipment</li> <li>Specialty Equipment, Furnishings</li> <li>Overweight Patient Equipment</li> </ul> |
|--|--|

### Additional environmental services available (specific service availability depends on contractor):

- |  |  |
|--|--|
| <ul style="list-style-type: none"> <li>Batteries exchanged/recycled</li> </ul> | <ul style="list-style-type: none"> <li>Mercury Reduction Programs</li> </ul> |
|--|--|

**Product Pricing:** Cost savings on remanufactured and used equipment can range from 10%-50% depending on equipment and vendor. Additional environmental services help reduce amounts and costs of hazardous materials stored and disposed of.

**How to Use this Contract:** Visit [www.comm-pass.com](http://www.comm-pass.com) and search under Contract #HSP18 for full details on products and pricing. Contact your vendor of choice above to obtain a catalog of products and pricing.



# Industrial/Commercial Supplies

<b>Contract #:</b> FAC28	<b>OSD Update #03-21</b>
<b>Expiration Date:</b>	<b>02/10/07 (w/three 24-mo. options to renew)</b>
<b>Procurement Team Leader:</b>	<b>Joseph Lydick (617) 720-3307</b>
<b>OSD Environmental Contact:</b>	<b>Marcia Deegler (617) 720-3356</b>



**Contract Summary:** This contract offers hundreds of products in eleven categories through industrial supply houses and/or stores. Many environmentally preferable products are available, such as recycled content waste oil containers, absorbents, drums and funnels, as well as energy efficient motors, exit signs, timers, water saving devices, rechargeable batteries and more. The contractors also offer cost-free battery recycling programs and alternatives to products containing mercury wherever they are available. In addition, the contractors offer tracking and reporting of EPP purchases. Contact the suppliers for details.

## Award and Pricing Information

- Three statewide and eight regional highly reliable contractors now awarded
- Prices are based on a range of discounts off the lowest available price.
- Products are available through catalogs, phone orders, or store locations.
- Awarded regions are designated as follows: #1-Pittsfield, #2 -Springfield, #3 -Worcester, #4 -Boston, and #5 -New Bedford.

## Contractor Information

Contractor Name	Contact Person	Contact Info	Phone #	Email Addresses	Awarded Region
Albeco	Fred Belcher	45 Border St. West Newton, MA	617-965-8840	<a href="mailto:fred.belcher@albecofast.com">fred.belcher@albecofast.com</a>	Statewide
Grainger Industrial Supply	Kevin Fleury	121 Martson St. Lawrence, NJ 01841	800-994-7982	<a href="mailto:kevin.fleury@grainger.com">kevin.fleury@grainger.com</a>	Statewide
MSC Industrial Direct	Beverly Smith	20 Blanchard Road Burlington, MA 01803	781-272-4884	<a href="mailto:smithb@mscdirect.com">smithb@mscdirect.com</a>	Statewide
Carr Hardware	Bart Raser	547 North Street Pittsfield, MA	413-443-5611	<a href="mailto:chardware@rnetworx.com">chardware@rnetworx.com</a>	Region 1 Only
Ribco Supply	Thomas Pelczynski	PO Box 895 North Adams, MA	413-663-3791	<a href="mailto:tomribco@adelphia.net">tomribco@adelphia.net</a>	Region 1 Only
Lappen Auto Supply Co., Inc.	Harris Lappen	94 Liberty St., PO Box 690356 Quincy, MA	617-471-4000	<a href="mailto:Harris@lappens.com">Harris@lappens.com</a>	Regions 2, 3, 4 and 5 Only
Kaufman Co.	Dan Clark	19 Walkhill Rd. Norwood, MA 02062	617-491-5500	<a href="mailto:danc@kaufmanco.com">danc@kaufmanco.com</a>	Regions 2 & 4 Only
Safety Source Northeast	Bruce Kingman	PO Box 532 Sturbridge, MA	800-225-3553 x242	<a href="mailto:sales@safetysourcenortheast.com">sales@safetysourcenortheast.com</a>	Regions 3 Only
Safety Inc.	Fred Myerson	20 Webster St. Peabody, MA	978-532-7330	<a href="mailto:fred@esafetyinc.com">fred@esafetyinc.com</a>	Region 4 Only
United Rentals	David Ritz	905-907 Mass Ave. Boston, MA	781-956-8471	<a href="mailto:dritz@ur.com">dritz@ur.com</a>	Regions 2, 3 & 5 Only
Snap-on Tools	John Tremblay	91 Cedar St. Milford, MA	413-743-9021	<a href="mailto:John.R.Tremblay@snapon.com">John.R.Tremblay@snapon.com</a>	Regions 1, 3 & 5 Only

**How to Use this Contract:** To order from this contract or to receive additional information on products and pricing, call the contractors to receive their product catalog. Orders can then be placed directly with the contractor of choice. Reference the State Contract #FAC28 to receive the Commonwealth's discount pricing.



# IT Hardware: Desktops, Laptops, Mobile Computing, Storage and Servers



<b>Contract #:</b>	<b>ITC16</b>
<b>Expiration Date:</b>	<b>06/30/06 (w/five 12-mo. options to renew)</b>
<b>Contract Manager:</b>	<b>Gloria Harris (617) 720-3106</b>
<b>OSD Environmental Contact:</b>	<b>Dmitriy Nikolayev (617) 720-3351</b>

**Contract Summary:** This contract covers a broad range of computer equipment and related services in the following categories:

<ul style="list-style-type: none"> <li>• Category 1 – Project Management/Integration Public Schools and Libraries Only)</li> <li>• Category 2 – Desktops, Laptops, Tablets</li> <li>• Category 3 – Other Mobile Computing</li> <li>• Category 4 – Storage Technology</li> </ul>	<ul style="list-style-type: none"> <li>• Category 5 – Servers</li> <li>• Category 6 – Maintenance, Integration and Incidental Hardware</li> <li>• Category 7 – Non-Wintel (Apple) Computers- Desktops and laptops</li> </ul>
---	--

The environmental specifications for this contract were based on the *Principles for Purchasing Environmentally Preferable Computers, Monitors, and Peripherals* developed in collaboration with over 50 government agencies and institutions nationwide. The principles covered several general areas:

- **Design for the environment and human health:** elimination or reduction of harmful constituents, use of recycled and bio-based materials, design for recyclability and upgradeability, etc.
- **Energy efficiency and user health:** Energy Star compliance, minimized health risks for the users.
- **Safe and environmentally sound end-of-life (EOL) management:** availability of take-back and management services with emphasis on reuse, recycling and safe materials management.
- **Manufacturer responsibility:** compliance with environmental regulations and pollution prevention techniques, Eco-labels and third party certifications, disclosure of the use of toxic materials.

This contract, just as the previous one, requires that all equipment covered by Energy Star be shipped with the **power management features enabled**. All contractor technical support, maintenance, and integration personnel are also required to ensure Energy Star functionality is on and functional. Please ensure that your MIS department utilizes these features throughout your office.

## **Current Contractor Information (Hardware Only, Categories 2, 3, 7):**

Contractor Name / Contact	Category (Manufacturer)	Address	Phone	Email
Apple Computer Stephen Glaros	5, 7	1 Infinite Loop Cupertino, CA 95014	408-974-0756	sglaros@apple.com
CDW Government Inc Dario Bertocchi	3 (Palm)	2 Enterprise Drive Shelton, CT 06484	800-508-2394 x87044	dariber@cdwg.com
Dell Marketing, LP Scott Morgan	2, 3, 4, 5, 6	One Dell Way Mail Stop 8707 Round Rock, TX 78682	800-981-3355 x63588	Scott_R_Morgan@dell.com
Gateway Linda Urich	2, 4, 5	610 Gateway Dr. North Sioux City, NH 57049	800-211-4952 x25917	linda.urich@gateway.com
GovConnection Inc Kevin Fortier	2 (Toshiba Laptops), 6	706 Milford Rd Merrimack, NH 03054	800-800-0019 x33470	kfortier@govconnection.com
Hewlett-Packard Co. Charlie Palmer	2, 3, 5	10810 Farnam Drive Omaha, NE 68154	508-533-8470	charlie.palmer@hp.com
IBM Corporation Robert Samson	2, 5	80 State Street Albany, NY 12207	518-487-6192	RJSamson@us.ibm.com

\* More contractors were awarded in categories 1, 4, 5 and 6. Please check Comm-PASS for information on all the contractors in those categories.

# Motor Oil, Re-Refined, Antifreeze and Other Lubricants



<b>Contract #:</b> VEH67	<b>OSD Update #</b> TBD
<b>Expiration Date:</b>	<b>06/30/06 (w/two 12-mo options to renew)</b>
<b>Procurement Team Leader:</b>	<b>Ron Whitaker (617) 720-3112</b>
<b>OSD Environmental Contacts:</b>	<b>Marcia Deegler (617) 720-3356</b>

**Contract Summary:** Products available on this new contract include motor oil, various weights; marine/specialty oils; hydraulic oil; gear oil; transmission & brake fluids. Additionally, users may select **bio-based lubricants** (which are considered biodegradable and derived from non-petroleum sources) in the following categories: hydraulic oils, marine/specialty oils, greases and gear oils, and brake fluids.

## Product Specifications

- All re-refined motor oils included in this contract are licensed by the American Petroleum Institute Engine Oil Licensing and Certification System (API-EOLCS) and meet the performance specifications of the major auto and equipment manufacturers. As a result, **these products will absolutely not void warranties**. Motor oils are available in quarts/cases, 5 gallons containers, 55-gallon drums and bulk quantities.
- All other oils and lubricants (including the bio-based) on the contract are certified to meet the appropriate ASTM standards and manufacturers specifications and are available in various quantities.
- Contractors will be required to **take back empty drums at no additional cost** to customers.
- Contractors offer a 300-gallon storage tank for motor oil products for contract users.

## Contractor Information

Contractor Name	Contact Information	Products Offered
Dennis K. Burke PO Box 6069 Chelsea, MA 02150	Ted Burke Phone: 617-884-7800 Fax: 617-889-6422 <a href="mailto:ted.burke@burkeoil.com">ted.burke@burkeoil.com</a>	<b>Category 1 – Re-refined Motor Oil and Other Lubricants</b> <ul style="list-style-type: none"> <li>Motor Oil, Re-refined</li> <li>Hydraulic Oil, Re-refined</li> <li>Transmission Fluid, Re-refined</li> <li>Marine/Specialty Oil, Re-refined</li> <li>Other Oils and Lubricants</li> </ul>
Consolidated Recycling Technologies (CRT) PO Box 239 Bridgewater, MA 02324	Debra J. Bevis Phone: 800-833-8278 or 508-697-3147 <a href="mailto:deb.bevis@consolidatedrecycling.com">deb.bevis@consolidatedrecycling.com</a>	<ul style="list-style-type: none"> <li>All antifreeze meets the cooling, freeze protection, and corrosion resistance requirements of gasoline, diesel, propane and natural gas engines with or without aluminum blocks.</li> <li>Meets latest GM, Ford, Chrysler specifications</li> <li>Meets 11 ASTM Standards</li> </ul> Meets ASTM D3306 standards and passes the ASTM D4340 Aluminum Corrosion Test
Terresolve Technologies Ltd. 35585-G Curtis Blvd. Eastlake, OH 44095	Mark Miller Phone: 440-951-8633 Fax: 440-951-4341 <a href="mailto:memiller@terresolve.com">memiller@terresolve.com</a>	<b>Category 3 – Vegetable (Bio) Based Automotive &amp; Equipment Lubricants</b> <ul style="list-style-type: none"> <li>Hydraulic Oil (3 types)</li> <li>Two-cycle Oil</li> <li>Bar and Chain Oil</li> <li>Concrete Form Oil</li> <li>Dust Control Oil</li> <li>Tractor Oil Grease</li> <li>Penetrant Oil</li> </ul>

**How to Use this Contract:** Contact contractors or see OSD Update on Comm-PASS for more details and pricing. Upon request, OSD will supply manufacturer's letters on warranties, a video discussing the key issues and common misconceptions with this product, the names of current Commonwealth uses and other requested information.

Contract users should also consult State Contract # FAC36 for more information on how to recycle automotive waste products. CRT's products can be referenced in more detail on the "Antifreeze, Recycled" page. Terresolve Technologies Products can be referenced in more detail on the "Bio-Based Lubricants, Equipment and Automotive" page.

## Marketing / Promotional Items, Recycled



<b>Contract #:</b> PRF26	<b>OSD Update #05-20</b>
<b>Contract Title:</b>	<b>Marketing, Advertising, Public Relations, &amp; Event Planning Services</b>
<b>Expiration Date:</b>	<b>6/30/07 (w/one 12-mo. option to renew)</b>
<b>Procurement Team Leader:</b>	<b>Tom Lull, (617) 720-3307</b>
<b>OSD Environmental Contact:</b>	<b>Marcia Deegler (617) 720-3356</b>

**Contract Summary:** There is wide variety of new and exciting promotional and souvenir merchandise and related services available on this contract made with varying amounts of recycled content materials. Products range from clothing made with both recycled plastic soda bottles and organic cotton to several styles of award plaques containing up to 100% recycled plastic. See the list below for just a few of the items featured in the colorful catalogs offered by these contractors or visit them at [www.comm-pass.com](http://www.comm-pass.com).

### Contractor Information

Contractor Name	Contact	Recycled Products Offered
Advertising Products Corp. Agawam, MA	Inge Henderson 413-786-6364 <a href="mailto:info@ad-products.com">info@ad-products.com</a>	Promotional products made from recycled / reused materials, such as key chains and pencils
Allen / Roche Group Boston, MA	Eugene Allen 617-422-0003 <a href="mailto:gallen@allenrochegroup.com">gallen@allenrochegroup.com</a>	Can provide a full line of recycled content promotional items through their subcontractor Rainbow Eco Specialties
Anastas Advertising Chelmsford, MA	George Anastas 978-453-4525 <a href="mailto:anastas111@verizon.net">anastas111@verizon.net</a>	Printing on recycled paper, ad campaigns for environmental products (e.g. CNG) and environmental agencies that provide EPPs
Geovision Watertown, MA	Juan Mandelbaum 617-926-5454x104 <a href="mailto:juanm@geovisiononline.com">juanm@geovisiononline.com</a>	Uses recycled content materials in their promotions for environmental organizations and others
Graphic Productions, Inc. Accord, MA	Maryann Gabriele 781-878-8828 <a href="mailto:graphicspro@msn.com">graphicspro@msn.com</a>	Can provide a limited selection of recycled content promotional items
Logos To Go Hingham, MA	Susan Barbuto 781-749-0049 <a href="mailto:susan@logostogo.com">susan@logostogo.com</a>	Can provide a full line of recycled content promotional items
MG Products Georgetown, MA	Leanne Goddu 978-352-5042 <a href="mailto:leanne@mgproducts.net">leanne@mgproducts.net</a>	Can provide a limited selection of recycled content promotional items
Moore & Isherwood New Bedford, MA	Elizabeth Isherwood 508-996-3946 <a href="mailto:eisherwood@micomm.com">eisherwood@micomm.com</a>	Provides education and outreach via consulting and marketing on environmental issues
Signature Marketing 134 West Street Simsbury, CT 06070	Evelyn Golden 860-658-7172 <a href="mailto:sigcycle@aol.com">sigcycle@aol.com</a>	Can provide a full catalog of recycled content promotional items including, but not limited to award plaques and clocks, imprinted pens/pencils and tote bags, educational materials, novelty items and more

**Product Pricing:** Prices may vary according to the quantity and type of product being provided and should be obtained directly from the contractor.

**How to Use this Contract:** Please visit [www.comm-pasws.com](http://www.comm-pasws.com) for a full list of contractors and available products and services. Customers may obtain quotes from one or all of these contractors and should negotiate costs depending on the items needed.

## Office Furnishings, Remanufactured

<b>Contract #:</b> OFF03	<b>OSD Update #:</b> 01-19D
<b>Expiration:</b>	11/30/05
<b>Procurement Team Leader:</b>	Bob Guerard (617) 720-3321
<b>OSD Environmental Contact:</b>	Dmitriy Nikolayev (617) 720-3351



**Contract Summary:** The remanufactured panels on this contract represent a significant savings over the new OEM panels on the contract, yet meet the same specifications as their OEM counterparts and are available in a broad range of fabrics and design configurations.

Contractor Name	Contact	Remanufactured Products Offered
<b>Office Resources</b> 374 Congress Street Boston, MA 02210  <b>Manufacturer:</b> Affordable Interior Systems Hudson, MA	<b>John McCarthy</b> Phone: (617) 423-9100 x242 Fax: (617) 423-5590  <a href="mailto:Johnmccarthy@ori.com">Johnmccarthy@ori.com</a>	<ul style="list-style-type: none"> <li>• Remanufactured office panels including products from Herman Miller Equity, Herman Miller Asnew, Steelcase Avenir, &amp; more</li> <li>• fabric selection virtually the same as the major OEMs</li> <li>• match your current workstations at an affordable price</li> <li>• offers versatile systems, that include a variety of accessories, UL approved wiring and labor</li> <li>• baked on finishes using non-toxic water based paints</li> <li>• Discounts for trade-in</li> </ul>
<b>Karen Lewis Associates</b> 33 Pond Ave. #1211 Brookline, MA 02445  <b>Manufacturer:</b> Brooks Interiors, Inc.	<b>Karen Lewis</b> Phone: (617) 731-0147 Fax: (617) 731-0947 <a href="mailto:karen@klainc.net">karen@klainc.net</a>  WBE	<ul style="list-style-type: none"> <li>• Remanufactured office panels including products from Hayworth Unigroup</li> <li>• fabric selection virtually the same as the major OEMs</li> <li>• match your current workstations at an affordable price</li> <li>• offers versatile systems, that include a variety of accessories, UL approved wiring and labor</li> <li>• baked on finishes using non-toxic water based paints</li> <li>• Discounts for trade-in</li> </ul>

**How to Use this Contract:** Call the contractor to receive a brochure and catalog containing the products indicated above as well as details on pricing, fabric choice and other options.



**You're not really recycling unless you're buying recycled!**

# Office Supplies

<b>Contract #:</b> OFF19	<b>OSD Update #:</b> TBD
<b>Expiration Date:</b>	<b>07/31/08</b>
<b>Procurement Team Leader:</b>	<b>Bob Guerard (617) 720-3321</b>
<b>OSD Environmental Contact:</b>	<b>Marcia Deegler (617) 720-3356</b>



**Contract Summary:** This contract provides Commonwealth buyers with an extensive office supply catalog that contain hundreds of items made with recycled content, including but not limited to, those indicated below and much more. All recycled products are:

- ✓ clearly indicated in each of the catalogs with an environmental symbol
- ✓ available at discounts due to the volume that is purchased under this contract overall
- ✓ automatically tracked by each contractor, who will also provide a record of purchases to individual customers upon request.

**RECYCLED CALENDARS!!**  
Specials on dated goods for the upcoming year are offered by both suppliers. Call vendors for details as they are offered in a separate promotional flyer and not shown in the catalogs.



## Contractor Information:

Contractor Name	Contact	Recycled Products Offered
<b>New England Office Supply</b> 135 Lundquist Drive Braintree, MA 02184  <b>W/MBE</b>  <b>Online Orderring at</b> <a href="http://www.neosusa.com">www.neosusa.com</a>	<b>Patricia Vacca</b> Phone: (800) 345-7080 x228 or (781) 794-8800 x228 Fax: (888) 636-7329 <a href="mailto:patv@neosusa.com">patv@neosusa.com</a>	<ul style="list-style-type: none"> <li>• file folders, hanging file folders</li> <li>• notepads, notebooks, binders</li> <li>• pencils, binders, desk pads</li> <li>• tablets, message pads</li> <li>• transparencies</li> <li>• fax notes and post-its</li> <li>• trash bins, recycling receptacles, cardboard recycling boxes</li> <li>• plastic desktop accessories</li> <li>• remanufactured computer diskettes (Green Discs) and disk mailers</li> <li>• plastic bubble wrap</li> <li>• index cards - colored and plain</li> <li>• plastic and paper report covers</li> <li>• art and construction papers</li> <li>• ergonomic desk accessories (mouse and wrist pads, back support cushion) made with 50% recycled foam and 89% post-consumer recycled Polartec™ fleece</li> </ul>

**Product Pricing:** Each catalog indicates the special discount pricing available for Commonwealth contract users. Call the contractor above for any questions.

## How to Use this Contract:

## More Ordering Options Available!

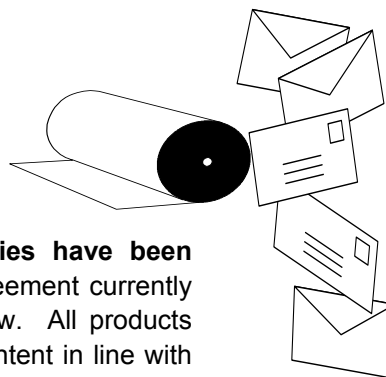
<b>Paper Catalog</b>	<p>#1 Call the contractor to receive a free catalog that offers hundreds of recycled products and other office supplies at special discount Commonwealth prices.</p> <p>#2 Look for the recycled/ "green" symbol when choosing your items for purchase and the "special discount prices" that apply to the contract (these are displayed differently in each of the catalogs).</p> <p>#3 Place your order by phone or by fax.</p>
<b>Online Ordering</b>	Contact the contractor to set up your account and then use their website, customized for public purchasing, to order supplies. All recycled-content products are identified with a special logo.

**Before using the website, all contract users must set up an account with the contractor.** Detailed information on account setup, website use and staff training is available in the OSD Update at [www.comm-pass.com](http://www.comm-pass.com).



# Paper and Envelopes, Recycled

<b>Contract #:</b> OFF19	<b>OSD Update #</b> TBD
<b>Expiration Date:</b>	<b>07/31/08</b>
<b>Procurement Team Leader:</b>	<b>Bob Guerard (617) 720-3321</b>
<b>OSD Environmental Contact:</b>	<b>Marcia Deegler (617) 720-3356</b>



**Contract Summary:** Commonwealth of Massachusetts state agencies have been purchasing **ONLY recycled paper since 1994**. This comprehensive agreement currently contains five office paper product categories as shown in the table below. All products under this contract contain a minimum of 30% post-consumer recycled content in line with both state and the federal government established guidelines. These paper products also meet the specifications for brightness and archival quality equivalent to their virgin counterparts.

## Contractor Information

Contractors	Contacts	Recycled Products Offered
Lindenmeyr Munroe	Timothy Goldberg Phone: 800-237-2737 x351 or 978-276-2300 Fax: 800-409-1506 <a href="mailto:Tgoldberg@lindenmeyr.com">Tgoldberg@lindenmeyr.com</a>	Category #1: Copier, laser, rag bond, carbonless forms, offset paper/ cut stock Category #2: Flat Stock, offset paper, rag bond, various offset papers, label stock, tree-free Category #3: Rolled stock Category #4: Computer paper, continuous forms, carbonless sets
xpedx / International Paper	Richard Glennon Phone: 800-686-7447 x 8604 or 978-988-8604 Fax: 978-988-8595 <a href="mailto:rich.glennon@xpedx.com">rich.glennon@xpedx.com</a>	Category #1: Copier, laser, rag bond, carbonless forms, offset paper/ cut stock Category #2: Flat Stock, offset paper, rag bond, various offset papers, label stock, tree-free Category #4: Computer paper, continuous forms, carbonless sets
Bay State Envelope	Mandi Razukiewicz Phone: 508-337-8900x127 Fax: 508-337-8990 <a href="mailto:mrazukiewicz@baystateenvelope.com">mrazukiewicz@baystateenvelope.com</a>	Category#5: Envelopes, White and Kraft and Tyvek
Worcester Envelope	Rachel Blum Phone: 617-913-0111 Fax: 508-832-6879 <a href="mailto:rblum@worcesterenvelope.com">rblum@worcesterenvelope.com</a>	Category#5: Envelopes, White and Kraft and Tyvek

**Product Information:** There are **over two dozen types of office papers** offered on this contract from both Lindenmeyr Munroe and xpedx. It is suggested that customers purchase in the largest quantity possible, as costs are discounted as the number of cases ordered increases.

The **multiple brands of copy paper** now available on this contract include the following:

- Great White • Domtar Recycled Copy and Color • Hammermill Fore MP • Springhill Opaque Colors
- Springhill Offset • Wausau Multipurpose and Offset • Cascades New Life and Rockland
- Cascades PC100 • Husky Recycled Copy / Weyerhaeuser • Lynx Opaque Recycled / Weyerhaeuser

**All** papers on contract meet or exceed both the federal and state standards for recycled content. **All** are acid-free / archival quality and meet the same ANSI / NISO standards as virgin paper.

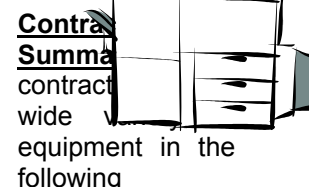
**Product Pricing:** Contract Pricing is updated semi-annually in November and May. Current pricing is available in the OSD Update.

**How to Use This Contract:** Buyers may directly call the vendors listed above to order or receive pricing quotes. The OSD Update indicated above also provides a full list of products and pricing from each of the awarded vendors at [www.comm-pass.com](http://www.comm-pass.com).



# Photocopiers, Printers, Facsimile and Multifunctional Equipment

<b>Contract #:</b> OFF16	<b>OSD Update #:</b> TBA
<b>Expiration Date:</b>	<b>11/30/09 (w/three 12-mo. options to renew)</b>
<b>Procurement Team Leader:</b>	<b>Bob Guerard (617) 720-3321</b>
<b>OSD Environmental Contact:</b>	<b>Marcia Deegler (617) 720-3356</b>



categories:

Category	Description
Category 1	<b>Photocopiers</b> <ul style="list-style-type: none"> <li>• 1A – Authorized Remanufactured Analog Black &amp; White Photocopiers</li> <li>• 1B – Authorized New Digital Multifunctional Black &amp; White Photocopiers</li> <li>• 1C – Authorized New Digital Multifunctional Color Photocopiers</li> <li>• 1D – Authorized New Digital Multifunctional Black &amp; White/Color Photocopiers</li> <li>• 1E – Authorized New Digital Multifunctional Black &amp; White 110+copies per minute Production Photocopiers</li> </ul>
Category 2	<b>Laser and Wide Format Printers</b> <ul style="list-style-type: none"> <li>• 2A – Authorized New Laser and/or LED Black &amp; White Printers</li> <li>• 2B – Authorized New Laser and/or LED Color Printers</li> <li>• 2C – Authorized New Black &amp; White Wide Format Engineering Printers</li> <li>• 2D – Authorized New Color Wide Format Engineering Printers</li> </ul>
Category 3	<b>Facsimile Equipment</b> <ul style="list-style-type: none"> <li>• 3A – Authorized New Class III Low Volume Facsimile Equipment</li> <li>• 3B – Authorized New Class III Medium Volume Facsimile Equipment</li> <li>• 3C – Authorized New Class III High Volume Facsimile Equipment</li> <li>• 3D – Authorized New Platen-Based Facsimile Equipment</li> </ul>
Category 4	<b>Supplies and Maintenance (see “Toner Cartridges, Remanufactured”)</b>

## Environmental Features and Recommended Practices

Equipment available on this contract has a variety of environmental attributes that are not only beneficial for the environment, but are also associated with measurable cost savings. While these features may come standard with the equipment, they will not provide any benefits unless they are enabled, used and maintained:

- **Networking capabilities.** The vast majority of copying equipment available on the contract can be connected to the computer network and serve as a printer.

*Recommended practice: Review the volume of printing performed by smaller individual printers and determine where smaller printers can be replaced by a networked copier. Prints produced by networked copiers are less expensive, additional supply and maintenance savings may be achieved.*

- **Energy saving features.** All equipment available on the contract comes with energy saving features enabled. The vast majority of the models are Energy Star compliant (exception: select color copiers).

*Recommended practice: Ensure that the energy saving features are properly installed and remain enabled as the equipment is used. These features are capable of saving about \$130 per large copier, \$40 per printer and \$15 per fax machine in energy costs while contributing to the state’s climate protection goals.*

- **Double-sided copying and printing (aka “duplexing”) capabilities.** All copiers with speeds over 15 copies per minute, and printers and fax machines with speeds of over 21 and 6 prints per minute respectively have duplexing features.

*Recommended practice: Set duplexing as the default mode for all equipment where those features are available. Notify staff about the change and educate them about making single-sided copies and prints when necessary. This practice typically results in savings of at least 10-20% on office paper even compared to offices where double-sided copying is available but is not set as a default.*

- **Additional multifunctional capabilities.** Most of the equipment available on the contract can perform more than just one office function. Some of those include: scanning to email, scanning to computer memory.

*Recommended practice: Review the additional capabilities of the equipment and utilize them to reduce paper usage and make document storage and retrieval easier.*

### **Contractor Information**

Authorized Equipment Contractors	Contacts	Equipment Subcategories Awarded		
		Copiers (1)	Printers (2)	Facsimile (3)
<b>IKON Office Solutions</b> 204 2 <sup>nd</sup> Ave. Waltham, MA 02154	Tom Perry Phone: 781-487-5100 <a href="mailto:TPerry@IKON.com">TPerry@IKON.com</a>	1ABCDE	2B	3C
<b>Imagistics International</b> 1601 Trapelo Road Waltham, MA 02451	Frank LoSchiavo Phone: 800-777-2590 <a href="mailto:frank.loschiavo@imagistics.com">frank.loschiavo@imagistics.com</a>	1ABC	2AB	3D
<b>Konica Minolta Business Solutions USA</b> 2100 Washington Blvd., Suite 100 Arlington, VA 22204	Harlen Marks Phone: 800-331-0561x3208 <a href="mailto:HMarks@kmb.konicaminolta.us">HMarks@kmb.konicaminolta.us</a>	1BCD		
<b>Muratec America, Inc.</b> 3301 E. Plano Parkway, Ste #100 Plano, TX 75074	Jerry Roberts Phone: 800-347-3296 <a href="mailto:contracts@muratec.com">contracts@muratec.com</a>			3CD
<b>New England Copy Specialists, Inc.</b> 39 Sixth Road Woburn, MA 01801	John Lilly Phone: 781-935-4540 <a href="mailto:John.lilly@necs.biz">John.lilly@necs.biz</a>			3A
<b>Oce North America, Inc.</b> 404 Wyman St., Suite 220 Waltham, MA 02451	Gary Bonner Phone: 781-890-0511 <a href="mailto:gbonner@oceprinting.com">gbonner@oceprinting.com</a>	1E	2C	
<b>OfficeMax</b> 9 Progress Road Billerica, MA 01821	Stephen Currier Phone: 800-331-7676x6246 <a href="mailto:stephencurrier@officemax.com">stephencurrier@officemax.com</a>		2A	3ABC
<b>PJ Systems dba HiQ Computers</b> 25 Drydock Ave. Boston, MA 02210	Jim McCusker Phone: 617-951-4650 <a href="mailto:jmccusker@hiq.com">jmccusker@hiq.com</a>		2A	
<b>RetroFit Technologies, Inc.</b> 455 Fortune Blvd. Milford, MA 01757	Mandeline Doherty Phone: 508-660-3193 <a href="mailto:mdoherty@retrofit.com">mdoherty@retrofit.com</a>		2ACD	
<b>Ricoh Corporation</b> 5 Dedrick Place West Caldwell, NJ 07006	Mike Pallotta Phone: 978-621-1276 <a href="mailto:mike.pallotta@ricoh.usa.com">mike.pallotta@ricoh.usa.com</a>	1ABCD	2BC	3ABCD
<b>Toshiba America Business Solutions</b> 959 Route 46 East, 5 <sup>th</sup> Floor Parsippany, NJ 07054	Rob Kutulis Phone: 610-704-6927 <a href="mailto:robert.kutulis@tabs.toshiba.com">robert.kutulis@tabs.toshiba.com</a>	1BC	2AB	3BC
<b>Xerox Corporation</b> 155 Federal St. Boston, MA 02739	Dee Downey Phone: 617-556-3468 <a href="mailto:diane.downey@usa.xerox.com">diane.downey@usa.xerox.com</a>	1DE	3AC	

### **Remanufactured Equipment and Supplies**

Remanufactured copiers are available under this contract in Category 1A. Remanufactured copiers undergo extensive refurbishing after a period of use before they are offered for resale or rental. With remanufactured equipment, the features, functions and model number remain the same. Under the terms of the contract, remanufactured equipment is held to the same performance standards as new.

**How to Use This Contract:** Contact the vendors for equipment availability information or see the lists of available equipment by viewing the contractor information under the “Vendor(s)” tab for OFF16 on Comm-PASS.

## Plastic Lumber, Recycled

<b>Contract # FAC20</b>	<b>OSD Update #00-30B</b>
<b>Expiration Date:</b>	<b>05/19/06 (w/one 24-mo. options to renew)</b>
<b>Procurement Team Leader:</b>	<b>Dmitriy Nikolayev (617) 720-3651</b>
<b>OSD Environmental Contact:</b>	<b>Marcia Deegler (617) 720-3356</b>



**Contract Summary:** OSD is pleased to announce the awarding of this multi- year contract for Plastic Lumber, Recycled, and Other Recycled Plastic Products, covering the following eight categories:

Category	Description
Category 1	Outdoor Benches and Tables (including metal-frame furniture and all plastic lumber furniture)
Category 2	Dimensional Lumber (used for constructing decks, fences, wetlands walkways, etc.)
Category 3	Site Amenities (trash cans, stands, landscaping timbers, decorative planters, etc)
Category 4	Playground Equipment (swings, bridges, slides, etc.)
Category 5	Traffic Control Products (speed bumps, parking stops)
Category 6	Fencing
Category 7	Signs
Category 8	Partitions (bathroom)

**Product Benefits:** Plastic lumber products are:

- Non-porous and thus will not splinter, peel, rot, crack, split or degrade
- Impervious to wood destroying organisms
- Virtually maintenance free
- Long lasting (50 years plus, depending on the application)
- Waterproof
- Graffiti and stain resistant and easy to clean
- Resistant to cold, salt and most corrosive substances.
- Require no painting or sealing and are available in many colors
- Lasts 15-20 years in underwater marine applications and well over 50 years in construction applications such as decks.
- Contains no hazardous chemicals and cannot leak or contaminate soil.

Although the up-front cost is generally higher than wood, the above mentioned qualities make it the material of choice for exterior applications where weather resistance and low maintenance cost are required. Products contain a range of recycled content including post-industrial (signs and partitions) and up to 100% post-consumer (benches, tables, lumber, site amenities).

In FY2001, the Metropolitan District Commission (MDC) launched a project in conjunction with the Massachusetts Executive Office of Environmental Affairs Charles River Watershed Team to help restore non-functional fish ladders on the Lower Charles River. These fish ladders will help restore fish migration routes and maintain a healthy ecosystem.

Plastic lumber, which has a lifetime use of 15-20 years in underwater marine applications and releases no toxins, was used in the construction of the fish baffles. As a result of their initiative, MDC has been presented with the award for Most Innovative Program.

**How to Use this Contract:** To order from this contract, please contact the appropriate Contractor(s) and request product catalogs and quotes. We suggest calling several vendors to take advantage of the wide variety of products and styles available.

## Recycled and Environmentally Preferable Products Guide to Massachusetts Statewide Contracts

### Contractor and Product Information

Contractor Information	Phone / Fax / Email	Manufacturer	Awarded Categories
<b>Akers Signs DBA/ENVIROSIGNS</b> Richard Akers 6360 Promler Street, NW, Canton, OH 44720	888-795-7659 330-499-1995 (fax)	ENVIROSIGNS Laminations, Inc	#7. Sign
<b>BTW Industries</b> Ken Adair 200 Finn Court, Farmingdale, NY 11735	631-753-5151 631-753-5165 (fax) <a href="mailto:kena@americanecoboard.com">kena@americanecoboard.com</a>	BTW Industries Hammer's of Iowa/ Hammer's Joint Venture	#1. Benches and Tables #2. Dimensional Lumber #3. Site Amenities #5. Traffic Control Products
<b>CITIWORKS, Inc.</b> John Chatfield Bacon St. P.O. Box 3025, So. Attleboro, MA 02703	508-761-7400 508-761-7170 (fax)	Comtec Industries Capitol Partitions	#8. Partitions
<b>Conversion Products, Inc.</b> David Sparks 53 Exchange Street, Portland, ME 04101 <a href="http://www.conversionproducts.com">www.conversionproducts.com</a>	207-773-1600 871-0717 (fax): <a href="mailto:conpro@conversionproducts.com">conpro@conversionproducts.com</a>	Conversion Products, Inc.	#1. Benches and Tables #3. Site Amenities
<b>Earth Safe, Inc</b> Stephen L. Orbe P.O. Box 1471 Harwich, MA 02645-6471	508-430-0777 508-430-0730 (fax) <a href="mailto:earthsafe@gis.net">earthsafe@gis.net</a> <a href="mailto:steveesi1955@earthlink.net">steveesi1955@earthlink.net</a>	Earth Safe, Inc. The Plastic Lumber Co. American EcoBoard, Inc. Structural Plastics Corp. Plastics-R-Unique, Inc. Gopher Sign Co. Comtec Industries Santana Products Co.	#1. Benches and Tables #2. Dimensional Lumber #3. Site Amenities #5. Traffic Control Items #6. Fencing #7. Signs #8. Partitions
<b>Marturano Recreation / Gametime</b> PO Box 499 Bricktown, NJ 08723 <a href="http://www.gametime.com">www.gametime.com</a>	1-800-922-0070 732-458-1165 <a href="mailto:Dknotts@gametime.com">Dknotts@gametime.com</a>	GameTime Park and Playground Safeguard Surfaces	#4. Playground Equipment and Surfaces
<b>M.E. O'Brien &amp; Sons, Inc</b> Eric O'Brien 93 West Street, Medfield, MA 02052 <a href="http://www.obrienandsons.com">www.obrienandsons.com</a>	508-359-4200 359-2817 (fax) <a href="mailto:mail@obrienandsons.com">mail@obrienandsons.com</a>	DuMor Eaglebrook Products Landscape Structures	#1. Benches and Tables #2. Dimensional Lumber #3. Site Amenities #4. Playground Equipment
<b>New England Recreation Group, Inc.</b> Charles Ramondo Jr. 203 Southwest Cutoff Northborough, MA 01532	508-393-1963 508-393-1927 (fax) <a href="mailto:nerg@nerecgroup.com">nerg@nerecgroup.com</a>	Little Tikes Commercial Play Systems, Inc. Cascades Re-Plast	#1. Benches and Tables #2. Dimensional Lumber #3. Site Amenities #4. Playground Equip.
<b>The Plastic Lumber Co.</b> Tim Pinnow 540 S Main Street Bldg. #7, Akron, OH 44311	330-762-8989 330-762-1613 (fax) <a href="mailto:tpinnow@plasticlumber.com">tpinnow@plasticlumber.com</a>	The Plastic Lumber Co.	#1. Benches and Tables #2. Dimensional Lumber #3. Site Amenities #5. Traffic Control Items #7. Signs
<b>Polywood, Inc</b> Don Swingle 125 National Road Edison, NJ 08817	732-268-8810 732-248-8828 <a href="mailto:don@polywood.com">don@polywood.com</a>	Polywood, Inc.	#1. Benches and Tables #2. Dimensional Lumber #5. Traffic Control Products
<b>Smartware Products</b> 62 Lakeview Street Leominster, MA 01453	978-840-1897 x309 978-847-0090 <a href="mailto:mnichols@fntool.com">mnichols@fntool.com</a>	Smartware Products	#2. Dimensional Lumber #3. Site Amenities #5. Traffic Control Products
<b>Windsor Barrel Works/Kettle Creek Corporation</b> Susan Meitzer P.O. Box 47, Kempton, PA 19529	800-527-7848 610-756-6389 (fax) <a href="mailto:susan@kettlecreek.com">susan@kettlecreek.com</a>	Kettle Creek Corporation	#3. Site Amenities

## Power Controllers for Vending / Snack Machines, Monitors and Laser Printers

<b>Contract #:</b> FAC38	<b>OSD Update #:</b> 04-20
<b>Expiration:</b>	9/30/06
<b>Procurement Team Leader:</b>	Joseph Lydick (617) 720-3139
<b>OSD Environmental Contact:</b>	Marcia Deegler (617) 720-3356



**Contract Summary:** This multi-state contract was issued by the State of Connecticut for the purchase of energy saving power controllers for vending and snack machines, computer monitors, and laser printers.

The cold drink vending machines in your building run 24/7 even on nights and weekends when the staff are not around. Some of these machines use as much as 900 watts and costs the Commonwealth of Massachusetts as much as \$351 per machine per year or \$351,849 per 1,000 machines per year.

The VendingMiser is a smart controller that goes on the cold drink vending machine in your building and reduces the electrical energy costs by 30% - 50%. The VendingMiser will typically pay for itself in 12.9 months and that is without the electric utility rebate. That is a savings of about \$222,632 per year for 1,000 VendingMisers or \$222 for each individual VendinMiser. Most electric utilities provide a \$75 financial incentive per VendingMiser. The VendingMiser has the blessing of Coke and Pepsi since the drinks stay cold and meet the specifications of Coke and Pepsi and all cold drink suppliers.

For details on unit pricing, quantity discounts and technical information on the devices, interested buyers should contact the awarded contractor below, or look for a comprehensive summary of the contract at [www.comm-pass.com](http://www.comm-pass.com).

### **Contractor Information:**

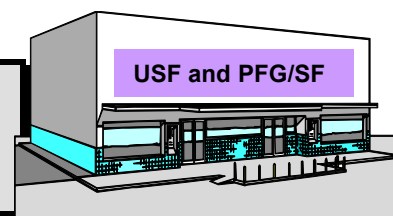
#### **Conservation Solutions**

Dan Cook  
162 Great Road  
Acton, MA 01720  
Phone: 888-266-1945, 978-266-1900  
Fax: 978-266-1976  
Email: [dcook@conservationsolutions.com](mailto:dcook@conservationsolutions.com)

\* Conservation Solutions is also an awarded contractor on FAC17 for environmentally preferable water treatment technologies.

# Prime Grocer Contract

**Contract #:** GRO14      **OSD Update #:** 02-33  
**Expiration:**      **12/31/07**  
**Procurement Team Leader:** Betty Fernandez (617) 720-3133  
**OSD Environmental Contact:** Marcia Deegler (617) 720-3356



**Contract Summary:** The Prime Grocer Contract incorporates hundreds of different products (that you would normally find in a grocery store) into one comprehensive contract. There are now two Prime Contractors that provide products under this contract: US Foodservice (USF) and Springfield Foodservice Corporation (SFC).

## Contractor Information

Contractor	Contact	Phone	Address	Email / Website
US FoodService, Inc. (USF)	John Phinney Account Executive	800-732-3350	201 Beacham Street Everett, MA 02149	<a href="mailto:john.phinney@usfood.com">john.phinney@usfood.com</a> <a href="http://www.usfoodservice.com">www.usfoodservice.com</a>
PFG / Springfield Foodservice Corporation	Jeff Schaefer Contract Manager	413-733-3053 x4051	PO Box 3024 340 Taylor Street Springfield, MA 01101	<a href="mailto:jeff.schaefer@pfgspringfield.com">jeff.schaefer@pfgspringfield.com</a>

## Product Information

Product Type	Specifications
Foodservice and Janitorial Paper Products	<ul style="list-style-type: none"> <li>• <b>Paper Towels</b> (minimum 40% post-consumer, 100% total recycled content)</li> <li>• <b>Facial Tissue</b> (minimum 10% post-consumer, 100% total recycled content). Both towels and facial tissues are also non-chlorine bleached, or unbleached</li> <li>• <b>Toilet Paper</b> (minimum 20% post-consumer, 100% total recycled content)</li> <li>• <b>Napkins</b> (minimum 30% post-consumer, 100% total recycled content); available in various sizes &amp; types</li> <li>• <b>Paper Plates, Bowls &amp; Trays</b> (100% pre-consumer recycled content / compostable in most programs)</li> <li>• <b>Polystyrene Plates, Bowls &amp; Trays</b> (minimum 15% post-consumer recycled content)</li> </ul>
Recycled Textile Products	<ul style="list-style-type: none"> <li>• <b>Wipes, Disposable</b> (recycled content) – supplier pending</li> </ul>
Recycled Plastic Products	<ul style="list-style-type: none"> <li>• <b>Trash Bags, Polyethylene</b> (minimum 20% post-consumer recycled content); available in various sizes/strengths</li> </ul>
Environmentally Preferable Control Products	<ul style="list-style-type: none"> <li>• <b>OdorGone</b> is an all purpose, non- toxic, biodegradable blend of essential plant extracts that absorb and destroy odors on contact, leaving your home and the environment fresh, clean, and natural.</li> <li>• OdorGone products are available from either GRO14 vendor by special order, or directly from Odorgone at <a href="mailto:odorgone@aol.com">odorgone@aol.com</a></li> </ul>
Organic / Local Foods	<ul style="list-style-type: none"> <li>• Organic and/or local grown foods from Pioneer Valley Local Growers Association (See OSD Update #02-33 for details).</li> </ul>

**Product Pricing:** Call the one of the contacts below for any questions.

**How to Use this Contract:** Customers should consult the product catalog to obtain the Commonwealth discount pricing for this contract. **How can you locate EPPs offered under this contract?**

1. Both the USF and SFC catalog contains an introductory page that highlights all recycled and environmentally preferable products (EPPs) offered under the contract, as well as those that are available through Special Order (SPO).
2. Within the USF catalog list of items, the letter "R" will appear in the column just before the price column for all "recycled and other environmentally preferable products".
3. Also, check the OSD Update and price lists on [www.comm-pass.com](http://www.comm-pass.com) for detailed information on vendors, products and pricing.



# Printing, Photocopying & Mailing Services

**Contract #:** OFF15**OSD Update #**03-25**Expiration:**

4/7/08 (w/five 12-mo. options to renew)

**Procurement Team Leader:** Robert Guerard (617) 720-3321**OSD Environmental Contact:** Marcia Deegler (617) 720-3356**Contract Summary:**

This contract provides



customers with a pre-qualified lists of contractors in the following three categories:

- **Category A. Printing Services (Group 1- Copy Centers, Group 2 - Commercial Printers)**
- **Category B. Mail Services Providers**

**Category A. Printing Services.**

The following information applies to both copy shops and commercial printers:

- All contractors must use **recycled paper with a minimum 30% post-consumer content**. For coated stocks used for color offset printing this requirement is 10%.
- The **recycled logo and/or the words "Printed on Recycled Paper"** will be automatically included on all printed materials.
- Printing on **100% post-consumer recycled, chlorine free or "tree-free" paper** in various textures and colors may also be available from some of the contractors. Please contact the vendors for availability and pricing.

Since some of the contractors service specific parts of the state, regional awards were made in addition to statewide (see Contractor Information table). The regions were designated as follows:

#	Region Name	Counties
1	West	Berkshire, Franklin, Hampshire, and Hampden
2	Central	Worcester
3	Northeast	Middlesex, Essex

#	Region Name	Counties
4	Boston	Norfolk, Suffolk Counties
5	Southeast	Plymouth, Bristol, Barnstable
6	Cape Islands	Dukes, Nantucket

**Group 1. Copy Centers – Contractor Information**

Contractor	Contact	Location	Phone	Email	Statewide /Regions
ABC Copy Printing Center	Satish Bhatt	Framingham	(508) 875-6689	Abccopy@gis.net	3, 4, 5
Angelcraft Design & Printing	Angela Burke	Tyngsboro	(978) 649-8060	aburke@angelcraftprinting.com	3, 4, 5
Boston Mailing Company, Inc.	Margaret McLaughlin	Boston	(617) 261-4880	mail@bostonmailing.com	Statewide
Classic Copy & Printing	Anne Shuhler	Cambridge	(617) 868-4140	ashuhler@classiccopy.com	2, 3, 4, 5
Collective Copies	Randy Zucco	Amherst	(413) 256-6425	gov@collectivecopies.com	1, 2
Copy Cop Inc.	Monish Jolly	Boston	(617) 557-9609	mjolly@copycop.com	5
CPR Printing technologies, Inc.	Dave Dwyer	Charlestown	(617) 886-0660	pdwyer@cprprinting.com	Statewide
DMI	Jennifer Hartling	Woburn	(781) 935-7224	jmcsweeney@dmiprint.com	Statewide
Eagle Graphics	J. Craig Benger	Boston	(617) 742-7575	cbenger@eaglegraphicsprinters.com	Statewide
Evans & Faulkner, Inc.	John McDermott	Watertown	(617) 924-4091	info@evansandfaulkner.com	3, 4
Execuprint	Hugh McCusker	Holbrook	(800) 488-7998	Hmccusker@exprintma.com	3, 4, 5
Kendall	Mark D. Lemley	Cambridge	(617) 354-2584	marklemley@kendall-press.com	
Lane Printing Company, Inc.	Frank Lane	Holbrook	(781) 767-4450	mail@laneprint.com	3, 4, 5, 6
Minuteman	Todd Nugent	Brookline	(617) 731-7900	toddn@mmpbrookline.com	2, 3, 4, 5
Moore North America, Inc.	Rocco Matera	Bannockburn	(781) 320-6427	Bob.ferzoco@moorewallace.com	Statewide
Shamrock Acquisition Company, The	Mike Bedard	Holliston	(800) 438-3676	rbillington@shamrockacq.com	Statewide
Sir Speedy Printing	Mark Borash	Boston	(617) 227-2237	lmspeedy@bellatlantic.net	3, 4, 5
Standard Register Company, The	Brook Brady	Boston	(877) 471-8904	brook.brady@standardregister.com	Statewide
Sterling Printing	Ricky Malrani	Medford	(781) 481-1234	rickym@sterling-printing.com	Statewide
Touchmark	Herbert Silberstein	Dorchester	(617) 287-0195	herb@touchmarkinc.com	Statewide

**Group 2. Commercial Printers – Contractor Information**

**Offset printing services** (performed by contractors in Group 2) are associated with a number of significant of environmental and public health impacts throughout the life-cycle of a printed document. Many of such impacts are related to the use of chemicals that may be toxic in the printing process. In collaboration with the Office of Technical Assistance (Executive Office of Environmental Affairs) and the Environmental Results Program (Department of Environmental Protection), OSD developed a set of environmental guidelines for printers. All contractors are encouraged to implement environmental stewardship initiatives that exceed the requirements of the current environmental regulations.

**The environmental stewardship initiatives include:**

- Equipment and technologies preventing waste and reducing pollution (e.g. digital pre-press systems, solvent recovery systems, etc.);
- Recycling paper, cardboard, used pallets and waste inks;
- Environmentally preferable chemicals for printing (formaldehyde-free photochemicals, vegetable-based or water-based inks, low-VOC adhesives, etc.)

To measure to what extent the contractors have implemented the environmental initiatives, each contractor was awarded an environmental score (see Contractor Information table for Group 2). The maximum possible environmental stewardship score for a commercial printer is 25. **To reward companies that implemented such environmental stewardship initiatives, please give your preference to printers with higher environmental scores.**

Contractor	Contact	Location	Phone	Email	Statewide /Regions	Env. Score
Angelcraft Design & Printing	Angela M. Burke	Tyngsboro	(978) 649-8060	aburke@angelcraftprinting.com	3, 4, 5	10.5
Arvest Press Inc.	Harry Chaprazian	Waltham	(781) 894-4844	harry@arvestpress.com	Statewide	11.5
Atlantic Graphics	David Cady	Clinton	(978) 368-1262	david@atlanticgraphics.com	Statewide	14
BFS Business Printing	John Merrill	Boston	(617) 850-6969	giacchino@bfsprinters.com	Statewide	13
Bradford & Bigelow	Chris Galligan	Danvers	(978) 777-1200	cgalligan@bradford-bigelow.com		16
Charles River Publishing	Richard Saltzberg	Charlestown	(617) 241-5100	rsaltzberg@charlesriverpublishing.com	Statewide	13
Classic Copy & Printing	Anne Shuhler	Cambridge	(617) 868-4140	ashuhler@classiccopy.com	2, 3, 4, 5	11.5
Copy Cop	Monish Jolly	Boston	(617) 557-9609	mjolly@copycop.com	Statewide	13.5
DBS Industries	Ned Conway	Haverhill	(978) 452-6661	Ned_Conway@msn.com	Statewide	17.5
Deschamps Printing Company, Inc.	Gina Deschamps	Salem	(978) 442-1582	gdeschamps@deschampsprinting.com	Statewide	14.5
DS Graphics	Dean Sampson	Lowell	(978) 970-1359	dsampson@dsgraphics.com	2,3,4,5	14.5
Eagle Graphics	J. Craig Benger	Boston	(617) 742-7575	cbenger@eaglegraphicsprinters.com	Statewide	15
Eagle Offset	Tony Gallo	Haverhill	(978) 374-7550	tgallo@eagleoffset.com	Statewide	10
Execuprint	Hugh McCusker	Holbrook	(800) 488-7998	hmccusker@exprintma.com	3, 4, 5	14.5
Impressions Plus, Inc.	Paula M. Rowe	Quincy	(617) 479-5777	paula@impressionsplus.com	Statewide	13.5
John C. Otto Company, Inc.	Shirley Fowler	E. Longmeadow	(413) 525-4131	s.fowler@jco.com	Statewide	14
Lajustice Printing Company, Inc.	Kathleen Lynch	Holyoke	(413) 532-2276	klynch@lajusticeprinting.com	1	9
Lane Printing Company, Inc.	Frank Lane	Holbrook	(781) 767-4450	mail@laneprint.com	3, 4, 5, 6	10.5
LPI Printing & Graphics Inc.	William Joseph	Stoneham	(781) 438-5400	dave@lpiprinting.com	Statewide	12
LT Ventures, Inc.	Suzanne Q. Lee	Wilmington	(978) 657-7001	ggprint@empire.net	3,4	14.5
MacDonald & Evans	David Sidman	Braintree	(781) 848-9090	DavidSidman@macevan.com	Statewide	15
Mail-Well Graphics	Richard Hutz	Dayton, MD	(301) 854-2527	rhutz@aol.com	Statewide	12.5
Miles Press, Inc., The	Timothy George	Worcester	(508) 752-6430	tgeorge@milespress.usa	Statewide	9
Minuteman Press	Todd M. Nugent	Brookline	(617) 731-1443	toddn@mmpbrookline.com	2,3,4,5	13.5
Moore North America, Inc.	Rocco Matera	Bannockburn	(781) 320-6427	bob.ferzoco@moorewallace.com	Statewide	18
Primary Graphics Corporation	Anthony Goodwin	Stoughton	(781) 344-0082	primhawk@aol.com	Statewide	9.5
Pyramid Printing	Ron (RJ) Ciccolo	Weymouth	(413) 532-2276	rj@pyramidprinting.net	Statewide	13.5
Red Sun Press	Jen Silverman	Boston	(617) 524-6822	jsilverman@redsunpress.com	Statewide	16.5
Rogers Print & Design	Emery Maddocks	Plymouth	(508) 746-1234	emery@rogersprint.com	4, 5, 6	13

**CONTINUED ON NEXT PAGE ►**

**Group 2. Commercial Printers – Contractor Information (continued)**

Contractor	Contact	Location	Phone	Email	Statewide /Regions	Env. Score
Saltus Press	Keith Vandenakker	Worcester	(508) 752-1969	keith@saltuspress.com	Statewide	13.5
Shamrock Acquisition Company, The	Mike Bedard	Holliston	(800) 438-3676	rbillington@shamrockacq.com	Statewide	5.5
Shawmut Printing	Stacy Peluso-Slaney	Chelsea	(617) 884-4190	stacys@shawmutprinting.com	Statewide	12.5
Sir Speedy Printing	Mark A. Borash	Boston	(617) 227-2237	imspeedy@bellatlantic.net	3, 4, 5	11
Spencer Press, Inc.	Charles McAlpine	Hingham	(781) 749-5000	cmcalpin@spencerpress.com	Statewide	13.5
Standard Modern Printing	John Doherty	Brockton	(800) 742-4123	john@standardmodern.com	Statewide	15.5
Standard Register Company, The	Brook Brady	Boston	(877) 471-8904	brook.brady@standardregister.com	Statewide	12.5
Sterling Business Products, Inc.	Ricky Malrani	Medford	(781) 481-1234	rickym@sterling-printing.com	Statewide	15.5
Sullivan Brothers Printers, Inc.	Charles F. Moulton	Lowell	(978) 458-6333	sbpl117@aol.com	Statewide	12
Touchmark, Inc.	Herbert Silberman	Dorchester	(617) 287-0195	herb@touchmarkinc.com	Statewide	12
United Lithograph, Inc.	Paul Buckley	Somerville	(617) 629-3214	tgroden@unitedlithograph.com		14
Webster Printing	Bob Oliverira	Hanson	(781) 963-7639	bob@websterprinting.com		9.5
Winthrop Printing Company	Thomas Glennon	Boston	(617) 268-9660	jorral@winprint.com	Statewide	15.5
WordTech Corporation	Bruce Walazek	Stoneham	(781) 438-4111	brucew@wordtechcorp.com	Statewide	17.5

**Category B. Mail Service Providers**

Contractors in this category provide automated customized mailing of printed materials to recipients specified by contract users. In addition to direct mail services, the contractors may offer mail pick-up and pre-sorting services, which allow contract users to save on postal expenses. All contractors in this category are required to either return any leftover materials to the contract user or recycle them. Recycled programs for both paper and corrugated cardboard are required. In addition to that, all contractors have agreed to work with OSD to implement various additional environmental initiatives.

It is important to note that **avoiding mailing a paper copy of a document will provide more significant savings for the contract user as well as for the environment.** Electronic means of information dissemination through email and the Internet should be explored whenever possible. Often such means of outreach result in the reduction in labor and printing costs in addition to mail expenses, since they eliminate the need to design and print direct mail pieces.

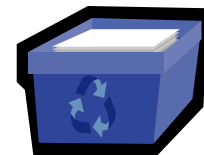
**Category B – Contractor Information**

Contractor	Contact	Location	Phone	Email
AMF Mail Advertising	Alvin Foster	Boston	(617) 282-8335	amfmail@gis.net
Boston Mailing	Margaret G. McLaughlin	Boston	(617) 261-4880	mail@bostonmailing.com
JLS Mailing Services, Inc.	William M. Zollo	Brockton	(508) 313-1024	bzollo@jlsms.com
Mass Communications	Elizabeth Fontaine	Leominster	(978) 840-1877	daves@masscomminc.com
Moore North America, Inc.	Rocco Matera	Bannockburn	(781) 320-6427	bob.ferzoco@moorewallace.com

**How to use this contract:** Additional information, complete list of contractors and guidance on contractor selection will be available in the OSD Update at [www.comm-pass.com](http://www.comm-pass.com).

# Recycling Containers and Compost Bins

**Contract #:** FAC31  
**Contract Title:** Recycling Containers and Compost Bins  
**Expiration Date:** 09/30/09  
**Procurement Team Leader:** Peggy Harlow, DEP: (617) 292-5861  
**OSD Environmental Contact:** Marcia Deegler (617) 720-3356



**Contract Summary:** The Department of Environmental Protection awarded and manages the statewide contract for a wide variety of containers for various recycling applications. Container types include: recycling bins, wheeled carts, home composting bins and buckets, public space recycling containers and rain barrels and others.

Currently nine contractors have been awarded and their contact information and basic products / pricing are indicated in the table below. Visit [www.comm-pass.com](http://www.comm-pass.com) for full details on products and pricing.

## Contractor Information and Product Descriptions

Contractor / Address	Contact / Phone	Product	Recycled content	Quantity Option	Unit Price
New England Plastics Corp. 310 Salem St. Woburn, MA 01801	Michael Famiglietti (781) 933-6004	Home Compost Bin, 11 cu. ft	50% PC HDPE	any	\$32.00
		Home Compost Bin, 24 cu. ft	50% PC HDPE	any	\$38.00
		Home Compost Bin, 30 cu. ft	50% PC HDPE	any	\$43.00
Norseman Plastics Ltd 39 Westmore Dr. Rexdale, Ontario Canada M9V 3Y6	Art MacKenzie (800) 267-4391	Home Compost Bin	50% PC HDPE	any	\$27.50
		Kitchen Scrap Buckets	50% PC HDPE	1-250	\$5.95
		Kitchen Scrap Buckets	50% PC HDPE	251-500	\$5.70
ECO-POP Designs P.O. Box 269 Pacifica, CA 94044	James Reid (650) 728-9220	Kitchen Scrap Buckets	50% PC HDPE	501+	On request
		Public Space Bucket	65% PC steel	1-50	\$475.00
		Public Space Bucket	65% PC steel	51-100	\$460.00
SCL-A1 Plastics 241 Clarence Street Brampton, Ontario, Canada L6W 4P2	Liz Bonser 1-800-777-0979, Ext 26	Public Space Bucket	65% PC steel	101+	\$445.00
		Recycling Bins 5.4 gal	At least 50% PC	250+	\$3.49 - \$2.79
		Recycling Bins 12 gal	At least 50% PC	100+	\$6.49 - \$5.52
		Recycling Bins 14 gal	At least 50% PC	100+	\$6.03 - \$3.27
		Recycling Bins 18 gal	At least 50% PC	100+	\$6.87 - \$4.06
SkyJuice New England 1015 1 <sup>st</sup> Crown Point Rd. Stafford, NH 03884	Sharon England (603) 330-3120	Recycling Bins 22 gal	At least 50% PC	25+	\$14.95 - \$6.66
		55-Gallon Rain Barrel	100% reuse	1-19	\$85.00
The New England Rain Barrel Company 131 ½ Lynnfield St. Peabody, MA 01960	Joan Freele (978) 977-3155	55-Gallon Rain Barrel	100% reuse	20+	\$55.25
		55-Gallon Rain Barrel	100% reuse	1-24	\$85.00
Busch Systems International 7-130 Saunders Road Barrie, ON Canada L4n9a8	Serena Brooks (800) 565-9931	55-Gallon Rain Barrel	100% reuse	25+	\$62.00
		Recycling Bins 14 & 18 gal	At least 25% PC	100+	\$6.25 - \$3.70
		Kitchen Scrap Buckets	At least 25% PC	1+	\$6.92 - \$3.25
Rehrig-Pacific Company 13 Center Street Raymond, 03077	Gabe Bailey (800) 882-7440	Check Comm-PASS for info on other items.			
		35-Gallon Wheeled Cart	At least 20% PC	100+	\$39.50 - \$32.00
		68-Gallon Wheeled Cart	At least 20% PC	100+	\$50.00 - \$42.00
		95-Gallon Wheeled Cart	At least 20% PC	100+	\$53.50 - \$43.00
Toter, Inc. 841 Meachum Road Statesville, 28677	Linda Lassister (800) 424-0422	32-Gallon Wheeled Cart	At least 20% PC	25+	\$40.81 - \$34.16
		64-Gallon Wheeled Cart	At least 20% PC	25+	\$48.99 - \$41.25
		96-Gallon Wheeled Cart	At least 20% PC	25+	\$56.17 - \$46.92
		Check Comm-PASS for info on other items.			

**How to Use this Contract:** Contact the vendors for more information and/or samples of the marketing materials for the bins.

## Safety Vests, Recycled Plastic

<b>Contract #:</b> CLT04	<b>OSD Update #:</b> 01-27B
<b>Contract Title:</b>	<b>Uniform Apparel, Footwear and Accessories</b>
<b>Expiration Date:</b>	<b>02/24/06 (w/one 12-mo. options to renew)</b>
<b>Procurement Team Leader:</b>	<b>Betty Fernandez (617) 720-3133</b>
<b>OSD Environmental Contact:</b>	<b>Marcia Deegler (617) 720-3356</b>



**Contract Summary:** This contract includes mesh safety vests made with 100% post-consumer recycled plastic, an environmentally preferable alternative product. These vests include reflective strips and will be available in multiple sizes and styles. They are already being tested by the Massachusetts Highway Dept. and various cities and towns across the state.

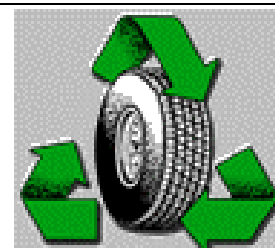
### Contractor Information

Contractor Name	Contact	Recycled Products Offered
Direct Access International 210 Newman Rd. Lake Park, FL 33405	Mitchell Fine Phone: 800-811-7383 Fax: 561-863-5507 <a href="mailto:mfine@directaccessintl.com">mfine@directaccessintl.com</a>	Mesh safety vests made with 100% Post-consumer recycled plastic Commodity Code: 080 20 02 1001

**How to Use this Contract:** More information on this contract can be found in the OSD Update at [www.comm-pass.com](http://www.comm-pass.com).

## Tires, Retread

<b>Contract #:</b> VEH21	<b>OSD Update #:</b> 00-19
<b>Expiration Date:</b>	<b>10/31/06 (no more renewal options)</b>
<b>Procurement Team Leader:</b>	<b>Ron Whitaker (617) 720-3112</b>
<b>OSD Contact:</b>	<b>Marcia Deegler (617) 720-3356</b>



**Contract Summary:** The title of the contract is "Tires and Tubes, New and Retread." This is the first statewide contract providing tire retreading services for Commonwealth customers. Contractors also provide a wide range of related services ranging from tire mounting, dismounting and balance to tire maintenance training and comprehensive tire management programs.

Retreading makes good economic sense. Retread tires cost on average 30 to 50 percent less than comparable new tires. Since 75 percent of the materials used to manufacture a tire remain in the casing, retreading saves natural resources and energy. It also diverts millions of scrap tires from landfills annually and cuts tire disposal costs for those who take advantage of the service.

### Contractor Information

Contractor	Contact	Address	Phone / Fax	Email
Pete's Tire Barns, Inc.	Earl Richmond	275 East Main Street Orange, MA 01364	Phone: (781) 721-9070 Fax: (781) 721-9071	<a href="mailto:info@petestire.com">info@petestire.com</a>
Sullivan Tire Co., Inc.*	John E. Donovan	41 Accord Park Drive Norwell, MA 02061	Phone: (781) 982-1550 Fax: (781) 871-8770	<a href="mailto:jdonovan@sullivantire.com">jdonovan@sullivantire.com</a>

\* **Region 3 Award** (Essex, Middlesex, Suffolk, Norfolk, Bristol, Plymouth, Barnstable, Dukes and Nantucket counties)

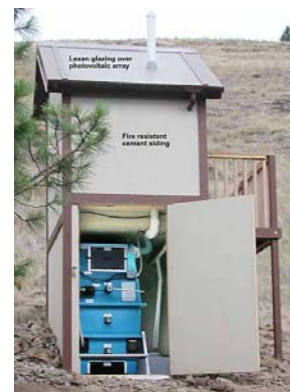
**How to Use this Contract:** More information on this contract can be found in the OSD Update at [www.comm-pass.com](http://www.comm-pass.com).

# Toilets, Composting and Portable and Services

<b>Contract #:</b> FAC39	<b>OSD Update #</b> TBA
<b>Expiration Date:</b>	<b>06/06/06 (w/three 24-mo. options to renew)</b>
<b>OSD Environmental Contact:</b> Marcia Deegler (617) 720 - 3356	
<b>OSD Procurement Team Leader:</b> Joseph Lydick (617) 720-3139	

**Contract Summary:** The actual title of this contract is Toilets, Portable and Composting and Related Services. The environmental alternative is the virtually waterless composting toilet which provides convenient, odorless, sanitation without polluting groundwater or nearby water bodies. Composting toilet units can be used at special events, park and beach areas and other applications where portable and/or temporary units may be required.

Composting toilets eliminate the use of water for flushing and allow wastes to be converted into odor-free, nutrient rich compost which can be used as a non-food plant fertilizer. The units often use solar panels to power the facility's electrical system and a mechanism for collecting rainwater to be used in facilitating the composting process. The units may be stand-alone or self-contained in specially designed housing. Also to be included as part of the composting toilet "package" is the complete system including starter bed material for the tank and the inoculate, as well as all of the components, hardware and instructions necessary for assembling, installing and operating the system.



Three individual contractors have been awarded under contract #FAC39 each offering a different technology to process the compost. Buyers should understand that a particular application and/or location may determine which technology may be preferred. Discussing these units with each supplier should be considered by customers purchasing these products for the first time.

Pricing for standard types models for each suppliers is indicated on Comm-PASS at the bottom of the vendor page. Pricing for other models or for custom orders may be obtained from the suppliers.

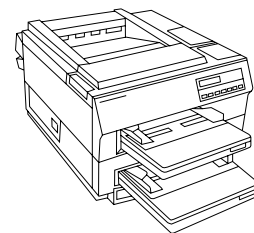
## Contractor Information

Contractor	Contact	Address	Phone	Email
Advanced Composting Systems (ACS)	Reid Nelson	195 Meadows Rd. Whitefish, MT 59937	406-862-3854	<a href="mailto:reid@compostingtoilet.com">reid@compostingtoilet.com</a>
Bio-Sun Systems, Inc.	Adam White	RR2, Box 134A Millerton, PA 16936	800-847-8840	<a href="mailto:biosun@npacc.net">biosun@npacc.net</a>
Clivus New England, Inc.	Bill Wall Joseph Ducharme	PO Box 127 North Andover, MA 01845	978-794-9400	<a href="mailto:123cne@clivusne.com">123cne@clivusne.com</a>

**How to use this contract:** Interested buyers should contact each of the contractors listed above for details and pricing on their individual systems. More information may also be found at [www.comm-pass.com](http://www.comm-pass.com). Search for the document on that site using the contract #FAC39.



# Toner Cartridges, Remanufactured

**Contract #: OFF16**
**Expiration Date:**
**Procurement Team Leader:**
**OSD Environmental Contact:**
**OSD Update #: TBA**
**11/30/09**
**Bob Guerard (617) 720-3321**
**Marcia Deegler (617) 720-3356**


**Contract Summary:** Remanufactured (and other) supplies for printers and facsimile equipment are available as a category on statewide contract OFF16:

Category	Description
Category 4*	<b>Supplies and Maintenance</b> <ul style="list-style-type: none"> <li>• 4A - Authorized OEM, Generic and/or Remanufactured Category 1 Supplies</li> <li>• 4B - Authorized OEM, Generic and/or Remanufactured Category 2 Supplies</li> <li>• 4C - Authorized OEM, Generic and/or Remanufactured Category 3 Supplies</li> </ul>

**\*Subcategories 4D, E, F** - Authorized New Maintenance and/or Predecessor Maintenance photocopiers, printers and facsimile equipment respectively. See [www.Comm-PASS.com](http://www.Comm-PASS.com) for additional information.

Remanufactured supplies available under this contract comply with stringent remanufacturing process and product quality specifications. Customers can be assured that equipment warranties, including HP, will not be voided using remanufactured brands. The products carry satisfaction guarantees. Contractors are also responsible for making any necessary repairs and/or replacements for any printers or parts damaged by a faulty cartridge.

Remanufactured cartridges represent significant (30-60%) cost savings over competing OEM products. Through the reuse of the empty plastic casings, remanufactured toner cartridges reduce the amount of waste going to landfills and incinerators as well as the need for manufacturing new plastics. Under the terms of the contract, Contractors will take back all used cartridges for recycling.

**Contractor Information.** This table shows only the availability of remanufactured supplies. For information on other supplies available from these and other contractors, see the Comm-PASS Vendor pages for the contract.

Authorized supply contractors	Contacts	Supplies available for		
		Copiers (4A)	Printers (4B)	Facsimile (4C)
Cam Office Services, Inc. 10 Walnut Hill Park Woburn, MA 01801-3700	Corrinne Mandrafino Phone: 781-932-9868 <a href="mailto:c.mandrafino@camoffice.com">c.mandrafino@camoffice.com</a>	GENERIC	REMAN GENERIC OEM	REMAN GENERIC OEM
CBE Technologies 50 Redfield St. Boston, MA 02122	Warren Nelson Phone: 617-514-1730 <a href="mailto:warren@cbetech.com">warren@cbetech.com</a>		GENERIC	
Commonwealth Office Products 28 Ames Rd. Brockton, MA 02302	Roseann Kelleher Phone: 508-587-2772 <a href="mailto:rkellehr@copoffice.com">rkellehr@copoffice.com</a>	REMAN GENERIC	GENERIC	REMAN GENERIC
G.A. Blanco & Sons, Inc. PO Box 149 Great Barrington, MA 01230	Steven Walsh Phone: 508-331-2465 <a href="mailto:swalsh@gablanco.com">swalsh@gablanco.com</a>	REMAN OEM	REMAN GENERIC OEM	REMAN OEM
IKON Office Solutions 204 2 <sup>nd</sup> Ave. Waltham, MA 02154	Tom Perry Phone: 781-487-5100 <a href="mailto:TPerry@IKON.com">TPerry@IKON.com</a>	OEM	REMAN	REMAN OEM

**CONTINUED ON NEXT PAGE ►**

**Contractor Information (continued)**

Authorized supply contractors	Contacts	Supplies available for		
		Copiers (4A)	Printers (4B)	Facsimile (4C)
<b>Just The Fax, Inc.</b> 64 Lincoln Street Brighton, MA 02135	Kimberly Greene Phone: 617-254-5008 <a href="mailto:Kdgreene711@aol.com">Kdgreene711@aol.com</a>	OEM	REMAN	REMAN
<b>Lasertone Corporation</b> 265 Foster St. Littleton, MA 01460	Richard Cunningham Phone: 800-660-3855x332 <a href="mailto:rcunningham@lasertone.com">rcunningham@lasertone.com</a>		REMAN	REMAN
<b>Muratec America, Inc.</b> 3301 E. Plano Parkway, Ste #100 Plano, TX 75074	Jerry Roberts Phone: 800-347-3296 <a href="mailto:contracts@muratec.com">contracts@muratec.com</a>			REMAN OEM
<b>Nelson Copy Supply Company, Inc.</b> 199 Winter St. Hanover, MA 02239	John Sarson Phone: 781-878-4474 <a href="mailto:jsarson@nelsoncopy.com">jsarson@nelsoncopy.com</a>	REMAN	REMAN	REMAN GENERIC
<b>New England Copy Specialists, Inc.</b> 39 Sixth Road Woburn, MA 01801	John Lilly Phone: 781-935-4540 <a href="mailto:John.lilly@necs.biz">John.lilly@necs.biz</a>	OEM		OEM
<b>New England Office Supply</b> 135 Lundquist Dr. Braintree, MA 02184	Patricia Vacca Phone: 781-794-8800 <a href="mailto:patv@neosusa.com">patv@neosusa.com</a>	OEM	OEM	OEM
<b>OEM Connect, Ltd.</b> 32A Holton St. Woburn, MA 01801	Erik Diekmann Phone: 617-935-2255 <a href="mailto:ediekmann@oemconnect.com">ediekmann@oemconnect.com</a>	GENERIC	GENERIC	GENERIC
<b>OfficeMax</b> 9 Progress Road Billerica, MA 01821	Stephen Currier Phone: 800-331-7676x6246 <a href="mailto:stephencurrier@officemax.com">stephencurrier@officemax.com</a>		REMAN GENERIC OEM	REMAN GENERIC
<b>Relyco Sales, d/b/a Recycle First</b> 100 Main St., Ste 222 Dover, MA 03820	Bruce Steinberg Phone: 603-516-3713 <a href="mailto:bsteinberg@recyclefirst.com">bsteinberg@recyclefirst.com</a>		REMAN	
<b>RetroFit Technologies, Inc.</b> 455 Fortune Blvd. Milford, MA 01757	Madeline Doherty Phone: 508-660-3193 <a href="mailto:mdoherty@retrofit.com">mdoherty@retrofit.com</a>	REMAN OEM	REMAN	
<b>Ricoh Corporation</b> 5 Dedrick Place West Caldwell, NJ 07006	Mike Pallotta Phone: 978-621-1276 <a href="mailto:mike.pallotta@ricoh.usa.com">mike.pallotta@ricoh.usa.com</a>	OEM	OEM	GENERIC OEM
<b>Xerox Corporation</b> 155 Federal St. Boston, MA 02739	Dee Downey Phone: 617-556-3468 <a href="mailto:diane.downey@usa.xerox.com">diane.downey@usa.xerox.com</a>	OEM	OEM	OEM

**Product Pricing:** Remanufactured cartridges can sometimes save buyers as much as 60% depending on the cartridge model. See OSD Update for a comprehensive list of products and pricing from each contractor.

# Traffic Cones and Safety Products, Recycled



<b>Contract #:</b> VEH65	<b>OSD Update #:</b> 05-04
<b>Expiration Date:</b>	<b>05/31/06 (w/option to extend until 5/31/09)</b>
<b>Procurement Team Leader:</b>	<b>Ron Whitaker (617) 720-3112</b>
<b>OSD Environmental Contact: Marcia Deegler (617) 720-3356</b>	

**Contract Summary:** This new statewide contract now contains not only recycled traffic cones, but channelizer drums and flexible delineator posts as well. This multi-state contract includes the states of Maine, Massachusetts, Michigan, New Jersey, New York, Vermont, Wisconsin, and, with New York State acting as the lead Bidder.

The contract offers five different size traffic cones with and without reflective sheeting bands. There are leveled discounts built into the pricing for larger quantity orders. To obtain such discounts, various sizes and types of cones may be combined into one order. In addition, stenciled lettering is available (up to seven letters per cone) at **no charge**. The contract also offers five sizes of flexible delineator posts and four style options for channelizer drums.

**Product Descriptions:** All products offered on this contract are made with the following percentages of recycled plastic:

- **Traffic cones** - total of 58% recycled content plastic (including a minimum of 8% post-consumer content)
- **Flexible delineator posts** - a total of 51% post-consumer recycled content
- **Channelizer drums** – range from 52% to 82% total recycled content (including 8% - 79% post-consumer content depending on the product).

## Product Pricing – Traffic Cones

Contractor	Cone	Quantity Options	Price per Cone	Quantity Options	Price per Cone
<b>Work Area Protection Corp.</b> PO Box 4087 2500 Production Drive St. Charles, IL 60174-9081 <b>Contact: Thomas Bednar</b>  Phone: 1-800-327-4417 Fax: 630-377-9270 <a href="mailto:workarea@workareaprotection.com">workarea@workareaprotection.com</a>  NO CHARGE for stenciling up to seven letters per cone. <b>Guaranteed Delivery within 5-10 days A/R/O</b> Commodity Code: 056-33-10-1030	3#, non-reflective, 18" high & 11 3/8" square base	20-199 200-399	\$2.90 \$2.85	400-999 1000 +	\$2.80 \$2.75
	3#, w/ reflective 6" band, 18" high & 11 3/8" square base	20-199 200-399	\$4.55 \$4.50	400-999 1000 +	\$4.40 \$4.35
	7#, non-reflective, "slim style", 28" high, 14" square base	20-199 200-399	\$5.30 \$5.20	400-999 1000 +	\$5.10 \$5.00
	7#, w/ reflective 6" & 4" bands, 28" high, 14" square base (slim)	20-199 200-399	\$8.00 \$7.75	400-999 1000 +	\$7.70 \$7.60
	10#, non-reflective, "slim style", 28" high, 15" square base	20-199 200-399	\$6.60 \$6.45	400-999 1000 +	\$6.30 \$6.25
	10#, w/ reflective 6" & 4" bands, 28" high, 15" square base (slim)	20-199 200-399	\$9.25 \$9.05	400-999 1000 +	\$8.90 \$8.85
	10#, non-reflective, "wide body", 28" high, 15 1/4" square base	20-199 200-399	\$6.80 \$6.70	400-999 1000 +	\$6.40 \$6.30
	10#, w/ reflective 6" & 4" bands, 28" high, 15 1/4" square base (wide)	20-199 200-399	\$10.10 \$9.85	400-999 1000 +	\$9.65 \$9.60
	10#, non-reflective 36" high, 15 1/2 square base	20-199 200-399	\$6.80 \$6.70	400-999 1000 +	\$6.60 \$6.50
	10#, w/ reflective 6" & 4" bands, 36" high, 15 1/2 square base	20-199 200-399	\$10.00 \$9.95	400-999 1000 +	\$9.80 \$9.70

**CONTINUED ON NEXT PAGE ►**

**Product Pricing – Flexible Delineator Posts, Recycled**

Contractor	Delineator Post Description		Mfr./Cat. Ref. No.	Estimated Quantity	Unit Price Per Cone	Commodity Code
Flexstake, Inc. 2150Andrea Lane Fort Meyers, FL 33912  Contact: Dale Wheeler Phone: 800-348-9839 Fax: 941-482-3539 <a href="mailto:fsi@flexstake.com">fsi@flexstake.com</a>	a. 48"		602.5	2,000	\$13.00	056-33-10-1030
	b. 60#		603.5	2,000	\$13.70	
	c. 66"		604	1,000	\$14.40	
	d. 72"		604.5	1,000	\$15.10	
	e. 78"		605	1,000	\$15.80	
	GUARANTEED DELIVERY: 15 DAYS A/R/O					

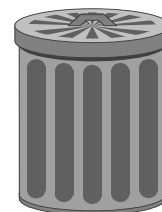
**Product Pricing – Channelizers (Drums), Recycled**

Contractor	Channelizer Description	Mfr./Cat. Ref. No.	Estimated Quantity	Unit Price	Commodity Code
<b>Work Area Protection Corp.</b> PO Box 4087 2500 Production Drive St. Charles, IL 60174-9081 <b>Contact:</b> <b>Thomas Bednar</b> Phone: 1-800-327-4417 Fax: 630-377-9270  <a href="mailto:workarea@workareaprotectioncorp.com">workarea@workareaprotectioncorp.com</a>  <b>Guaranteed Delivery:</b> <b>5 – 10 days A/R/O</b>	<b>Drum with no base with:</b>				056-33-10-1030
	4" engineer grade stripes	B400 4-4E9	500	\$22.00	
	4" high intensity grade stripes	B400 4-4HI	1000	\$36.00	
	4" super high intensity grade stripes	B400 4-4D9	1000	\$46.00	
	6" engineer grade stripes	B400 4-6D9	500	\$24.50	
	6" high intensity grade stripes	B400 4-6HI	1000	\$44.00	
	6" super high intensity grade stripes	B400 4-6D9	1000	\$56.00	
	<b>Drum with 25lb. Molded rubber base with:</b>				
	4" engineer grade stripes	B400 25R4-4E9	500	\$35.00	
	4" high intensity grade stripes	B400 25R4-4HI	1000	\$49.00	
	4" super high intensity grade stripes	B400 25R4-4D9	1000	\$59.00	
	6" engineer grade stripes	B400 25R4-4E9	500	\$37.50	
	6" high intensity grade stripes	B400 25R4-4HI	1000	\$57.00	
	6" super high intensity grade stripes	B400 25R4-4D9	1000	\$69.00	
	<b>Drum with 40lb. Molded rubber base with:</b>				
	4" engineer grade stripes	B400 40R 4-E9	500	\$42.00	
	4" high intensity grade stripes	B400 40R 4-HI	1000	\$56.00	
	4" super high intensity grade stripes	B400 40R 4-D9	1000	\$66.00	
	6" engineer grade stripes	B400 40R 4-E9	500	\$46.00	
	6" high intensity grade stripes	B400 40R 4-HI	1000	\$60.00	
	6" super high intensity grade stripes	B400 40R 4-D9	1000	\$74.00	
	<b>Drum with plastic (snaps on drum and sandbags sit in base as an internal ballast) with:</b>				
	4" engineer grade stripes	B400 PB4-4E9	500	\$26.00	
	4" high intensity grade stripes	B400 PB4-4HI	1000	\$40.00	
	4" super high intensity grade stripes	B400 PB4-4D9	1000	\$51.00	
	6" engineer grade stripes	B400 PB4-4E9	500	\$29.00	
	6" high intensity grade stripes	B400 PB4-4HI	1000	\$49.00	
	6" super high intensity grade stripes	B400 PB4-4D9	1000	\$63.00	

**How To Use This Contract:** Call both of the contractors to place orders and/or request more information. OSD Update is also available on Comm-PASS and may also be referenced for full contract details, product specifications and ordering instructions.

## Trash Bags, Plastic, Imprinted, Recycled

**Contract #:** FAC40 (New contract RFR #FAC43 pending award)  
**Expiration Date:** 12/30/05 (or until FAC43 is awarded)  
**DEP Contacts:** Peggy Harlow (617) 292-5861



**Contract Summary:** This contract provides plastic trash bags in two sizes (12-16 gallons and 30-33 gallons) with customized printing options. All bags contain a minimum of 20% post-consumer recycled content and are available in a range of colors. Commonwealth cities and towns that operate user-fee (Pay-As-You-Throw) programs may purchase from this contract.

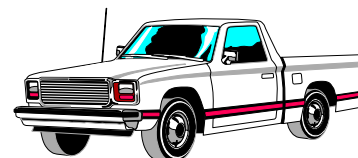
### Contractor Information

Contractor	Contact	Phone	Email
The Bag Company	Paul Bitters	(413) 774-3683	<a href="mailto:sales@bagimprinters.com">sales@bagimprinters.com</a>
Boxes and Bags Unlimited	Jeffrey Marcotte	(800) 696-6702	<a href="mailto:bags528@aol.com">bags528@aol.com</a>

**How to Use this Contract:** Contact DEP for information and pricing details, or see the vendors on the web at [www.comm-pass.com](http://www.comm-pass.com).

## Vehicles, CNG

**Contract #:** VEH54  
**Expiration Date:** 03/26/2006  
**Procurement Team Leader:** Ron Whitaker (617) 720-3112  
**Environmental Contact:** Marcia Deegler (617) 720-3356



**Contract Summary:** The new statewide contract will include compressed natural gas (CNG) vehicles and electric pick-up trucks and passenger vehicles, also known as zero-emission vehicles (ZEVs). ZEVs are being purchased in Massachusetts as a result of Federal and State Executive Orders and as a way of dramatically reducing various types of air pollution, including particulate matter, ground level ozone, sulfur dioxide, nitrous oxide and carbon dioxide. The contract also provides for inductive and conductive charging stations, which are necessary to charge these vehicles. Because ZEV technology is changing rapidly, OSD recommends that all acquisitions from this contract be made through a lease.

### Contractor Information

Contractor / Contact	Phone / Email	Address	Type of Vehicles	Pricing
Liberty Chevrolet Kevin Nugent	781-246-1919 <a href="mailto:libertychev@nedda.com">libertychev@nedda.com</a>	90 Bay State Road Wakefield, MA 01880	Bi-Fuel/Dedicated GM Silverado	\$23,683 - \$28,144
Manchester Honda Craig Peters	860-645-3100 <a href="mailto:craig.peters@manhonda.com">craig.peters@manhonda.com</a>	24 Adams Street Manchester, CT 06040	Honda GSX	\$21,574

**How to Use this Contract:** The upcoming OSD Update will include a list of vehicles offered by each awarded vendor as well as their respective pricing. Customers may also contact OSD for information on vehicle specifications and contract terms.



## Vehicles, Hybrid

<b>Contract #:</b> VEH58	<b>OSD Update:</b> TBA
<b>Expiration Date:</b>	<b>04/12/06 (w/two 12-mo.options to renew)</b>
<b>Procurement Team Leader:</b>	<b>Ron Whitaker (617) 720-3112</b>
<b>Environmental Contact:</b>	<b>Marcia Deegler (617) 720-3356</b>



**Contract Summary:** As part of the Commonwealth's efforts to reduce emissions of greenhouse gases, and generally minimize the Commonwealth's impact on the environment, this contract will allow departments and political subdivisions to purchase fuel-efficient (gas/electric) hybrid vehicles for inclusion in their fleets.

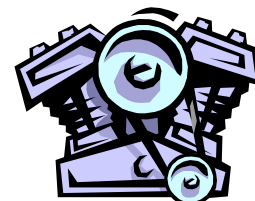
### Contractor and Product Information

Contractor / Contact	Phone / Email	Address	Type of Vehicles	Pricing
MHQ Municipal Vehicles Clay Chase	508-485-2800 <a href="mailto:temig@mhqvehicles.com">temig@mhqvehicles.com</a>	235 Boston Post Road West Marlboro, MA 01752	Toyota Prius Ford Escape	\$19,650 \$24,300
Herb Chambers Jeff Davis	617-731-0100 <a href="mailto:jdavis@herbchambers.com">jdavis@herbchambers.com</a>	1186 Commonwealth Avenue Boston, MA 02134	Honda Civic	\$18,850
Tom Chevrolet Inc. Daniel Adams	781-762-8300 <a href="mailto:dadams@tomcars.com">dadams@tomcars.com</a>	391 Providence Highway Norwood, MA 02062	GM Silverado	\$21,700
Manchester Honda Craig Peters	860-645-3100 <a href="mailto:craig.peters@manhonda.com">craig.peters@manhonda.com</a>	24 Adams Street Manchester, CT 06040	Honda Accord	\$27,350

**How to Use this Contract:** Contact the contractors or see [www.Comm-PASS.com](http://www.Comm-PASS.com) for more information.

## Vehicle Parts, Motorized Accessories/Supplies

<b>Contract #:</b> VEH68	<b>OSD Update #</b> TBA
<b>Expiration Date:</b>	<b>October, 2008</b>
<b>Procurement Team Leader:</b>	<b>Ron Whitaker (617) 720-3112</b>
<b>OSD Environmental Contact:</b>	<b>Marcia Deegler (617) 720-3395</b>

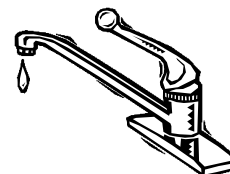


**Contract Summary:** This contract is still under evaluation for a good portion of the contractors, but the final awards should be in place by mid-November, 2005. There will be an estimated four statewide awards, fifteen regional awards and one specialty award. It will establish a list of qualified vendors to provide motorized vehicle parts, accessories and supplies, some of which are remanufactured.

**How to Use this Contract:** Interested buyers should visit [www.comm-pass.com](http://www.comm-pass.com) and search under Contract #VEH68 to see the final list of vendors and their pricing options. Please contact the vendors for a complete listing of products and pricing.

# Water Treatment Chemicals - Pool Ionization

<b>Contract #:</b> FAC17	<b>OSD Update - TBA</b>
<b>Expiration Date:</b>	<b>10/28/06 (w/ one 24-mo. option to renew)</b>
<b>Procurement Team Leader:</b>	<b>Kristal Doherty 617-720-3128</b>
<b>OSD Environmental Contact:</b>	<b>Marcia Deegler 617-720-3356</b>



**Contract Summary:** While this contract was primarily awarded to provide conventional water treatment chemicals for such applications as drinking water, waste water, boiler plants and swimming pools, there is also a separate category included for the anti-microbial water treatment technology known as “pool ionization” for use in commercial pools.

**Product Information: Pool Ionization**, already in use in some commercial/public swimming pools in Massachusetts, represents an environmentally preferable alternative to the traditionally heavy use of chlorine and other chemicals. Ionization as it is applied to swimming pools, is the process of using a low voltage current to disperse positively charged copper and silver ions into the water. Since bacteria are negatively charged, these particles are attracted to the ions and are killed off as the charge penetrates the cell walls. The destroyed microorganisms clump together and are easily removed by the pool filter. **These systems result in a reduction of up to 80% in the use of chlorine.**

Commercial ionization units typically consist of a micro processor control box and a set of electrodes composed of copper and silver that are set slightly apart from one another in a cartridge at the site of the pool filter. The control box generates a precise low voltage DC current that travels between the electrodes and produces positively charged ions. Furthermore the water leaving the filter carries some of the ions into the pool, where the ions continue to kill bacteria, viruses, algae and fungi. The design of the control box varies by manufacturer and the installation depends on the type of pool. Please note that all systems offered are approved by the National Sanitation Foundation(NSF) and Massachusetts Department of Health. Reference **Commodity Code # 887-01-05-2045.**

## Contractor Information

Contractor	Phone / Fax / Email	Address	Products / Services Offered
Water Purification Associates James Cochin	Phone: 888-214-0999 or 617-524-3160 Fax: 617-524-8042 <a href="mailto:jrcwpa@msn.com">jrcwpa@msn.com</a>	2 Rockwood Terrace Jamaica Plain, MA 02130	1) All equipment, products and services necessary to install, maintain and service the ionization technology, including training to customers and pool operators as needed. <b>Manufacturer - Superior Aqua Enterprises</b>
Conservation Solutions Dan Cook	Phone: 888-266-1945 Fax: 978-266-1976 <a href="mailto:ConsvSl@aol.com">ConsvSl@aol.com</a>	62 Great Road Acton, MA 01720	1) All equipment, products and services necessary to install, maintain and service the ionization technology, including training to customers and pool operators as needed. <b>Manufacturer - Caribbean Clear</b> 2) Scale Removal for Pools/Spas <b>Manufacturer - Nexteq Systems</b> 3) “Chemical Free” treatment for boilers, cooling towers & chillers (see vendor for details)

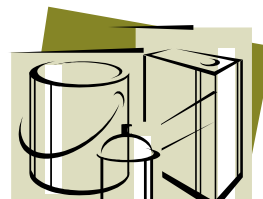
**How to Use This Contract:** Customers should call the contractor(s) listed above for catalogs and full details on products and services offered by each and the pricing relevant to the specific usage and pool size of the application involved. Calls may also be made to the OSD contacts for information on the many environmental and health benefits of ionization, the negative health issues associated with chlorine, particularly in a pool situation and considerations to make in comparing the cost of both methods.

# Master Service Agreements

## Asbestos and Lead Paint Abatement Services

<b>Contract #:</b> FAC32	<b>OSD Update #:</b> 01-41A
<b>Expiration Date:</b>	<b>03/25/06 (w/two 24-mo. options to renew)</b>
<b>OSD Procurement Team Leader:</b>	<b>Joseph Lydick (617) 720-3139</b>
<b>OSD Environmental Contacts:</b>	<b>Marcia Deegler (617) 720-3356</b>

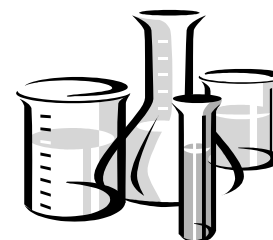
**Contract Summary:** The contract provides a pre-qualified list of contractors offering asbestos and/or lead abatement services with a total value of less than \$10,000 per job. Any jobs over that amount must follow normal competitive procurement procedures. The contract was awarded on a regional basis with each contractor offering services within their normal business area. Fourteen asbestos/lead paint abatement contractors have been awarded so far.



**How to Use this Contract:** Detailed information on their services, geographical coverage, hourly rates, minimum service and travel charges, etc. is available on [www.Comm-PASS.com](http://www.Comm-PASS.com). Use the "Contract Search link and indicate document # FAC32.

Contractor	Contact Name	Phone	City, State
A&E Environmental	Clifford Hubbard	978-874-1871	Westminster, MA
A-Plus Abatement Cont., Inc.	Veasna Neth	401-722-0402	Pawtucket, RI
A-Quality Removal, Inc.	Glenn Hosmey	603-894-4433	Salem, NH
Abide, Inc.	Frank Tilli	413-525-0644	East Longmeadow, MA
AccuTech Insulation & Contracting Inc.	Gloria Jenkins	413-583-5500	Ludlow, MA
Atlantic Abatement Corp. of NE	Jon Miller	401-351-9050	Warwick, RI
Atlantic Bay Contracting Co., Inc.	Allen Young	617-876-3090	Cambridge, MA
Dec-Tam Corporation	Lee Snodgrass	978-470-2860	North Reading, MA
Environmental Enterprises & Associates, Inc.	David Patti	781-982-0828	Norwell, MA
Environmental Response Services	Gary Pelletier	508-998-6229	North Dartmouth, MA
Fleet Environmental Services, LLC	Jeff Gillis	781-815-1100	Randolph, MA
Franklin Analytical Services	Amy Franklin	508-748-3156	Marion, MA
GEM Environmental, Inc.	Bruce Cullett	413-663-9884	North Adams, MA
McConnell Enterprises, Inc.	Sylvia Hidden Kirker	781-848-8070	Essex, MA
Mercury Technical Services	Kathleen Sullivan	508-755-1701	Worcester, MA
New England Surface Maintenance, LLP	Jim Doyle	781-337-2117	Weymouth, MA
Safe Environment of America	Todd Scyocurka	413-589-1882	Ludlow, MA
WS Hancock & Co.	Winfield Hancock	508-595-9000	Worcester, MA
Yankee Environmental Services	Larry Hill	800-846-6254	Newburyport, MA

## Environmental and Maintenance Diagnostic Testing Services



<b>Contract #:</b>	<b>FAC30</b>
<b>Expiration Date:</b>	<b>9/18/2006 (two one-year renewal options)</b>
<b>OSD Procurement Team Leader:</b>	<b>Dmitriy Nikolayev (617) 720-3351</b>
<b>OSD Environmental Contact:</b>	<b>Marcia Deegler (617) 720-3356</b>

**Contract Summary:** The contract provides a list of pre-qualified consultants to provide diagnostic services of environmental conditions and mechanical equipment. Awarded contractors provide services in one or more of the following categories: Indoor Air Quality (IAQ) Testing; Title V Septic System Inspection; Asbestos testing; Soil, Water and Hazardous Material Characterization, Infrared Thermography Testing; Steam Trap Testing; Water Leak Detection; Sewer Leak Detection; Calibration of Meters and Equipment; Lead Testing; Integrity Testing – Various Pipes and Vessels; Machine Vibration Analysis; Fire Extinguisher Testing; Fire Alarm Testing. The contract does not include pricing information. Agencies may call several consultants to get telephone bids or develop and distribute project specifications and ask consultants for a written response.

### Awarded Contractors

Contractor	Contact Name	Phone	Email	Services Offered
ATC Associates, Inc. 600 West Cummings Park, Suite 5500 Woburn, MA 01801	Kevin Drinan	781-932-9400	<a href="mailto:kevin.drinan@atcassociates.com">kevin.drinan@atcassociates.com</a>	All three vendors can provide most or all of the services listed above as well as additional services not indicated. Buyers should contact one or more of these businesses to learn about their specialty areas and services they provide.
Environmental Compliance Services, Inc. 588 Silver Street Agawam, MA 01001	Mark Haynes	413-789-3530	<a href="mailto:mhaynes@ecsconsult.com">mhaynes@ecsconsult.com</a>	
EnviroScience Consultants, Inc. 50 Redfield Street, Suite 207 Boston, MA 02122	Robert May	617-282-4675	<a href="mailto:may@envirosci.com">may@envirosci.com</a>	

# Fluorescent Lamp, Ballast, Computer and Cathode Ray Tube (CRT) Recycling

**Contract #:** FAC26**Expiration Date:****OSD Procurement Team Leader:****OSD Environmental Contact:****OSD Update #:** 03-12A

10/14/06 (w/two 12-mo. options to renew)

Dmitriy Nikolayev (617) 720-3351

Marcia Deegler (617) 720-3356

**Contract Summary:** This Master Service Agreement provides for the collection and recycling of waste materials in two categories:

Category	Description
Category A	Collection and Recycling of Fluorescent, HID and Other Lamps, Ballasts and Mercury Containing Devices
Category B	Collection and Recycling of CRT-Containing Electronics, Computer Components, Computer Peripherals and Miscellaneous Electronics

Mercury is a highly toxic material, which, if released, can damage the human nervous system, and can lead to toxic build up in fish and other wildlife. Thus proper management of fluorescent lamps, which contain mercury, is an integral part of the Commonwealth's efforts to continue improving the condition of our environment. In addition, Cathode Ray Tubes (found in TVs and computer monitors) and which have been banned from disposal sites in Massachusetts, are also being collected and recycled under this contract.

All materials, including mercury from lamps are processed and recycled for re-use, except for certain hazardous materials which are incinerated at a licensed facility. The contractor will provide a certificate of recycling or destruction of the materials collected whichever is appropriate. All pricing below includes the cost of packaging and transportation.

## Contractor Information

Contractor	Contact Information	Category
Onyx/Superior Special Services Inc. 218 Canton Street Stoughton, MA 02072	Phone: 781-341-6080x227 or x213 Fax: 781-341-6088 <a href="mailto:mtfrischetti@onyxsp.com">mtfrischetti@onyxsp.com</a>	A and B
AERC 2591 Mitchell Ave., Allentown, PA 18103	Barbara Diaz Phone: 800-554-2372x120 Fax: 978-927-7284 <a href="mailto:tphillip@aerc-mti.com">tphillip@aerc-mti.com</a>	A
Northeast Lamp Recycling, Inc. 250 Main Street, PO Box 680, East Windsor, CT 06088	Robert E. Robert Phone: 888-657-5267 or 860-292-1992 Fax: 860-292-1114 <a href="mailto:robert@nlrlamp.com">robert@nlrlamp.com</a>	A
ElectroniCycle, Inc. 461-471 W. Broadway, Gardner, MA 01440	Debby or Dick Peloquin Phone: 800-829-5082 or 978-632-7666 Fax: 978-632-1651 <a href="mailto:deb@electronicycle.com">deb@electronicycle.com</a>	B

**How to Use this Contract:** See [www.comm-PASS.com](http://www.comm-PASS.com) and the OSD Update when it is published, for complete contract details on packaging options and pick-up instructions, pricing for the various materials included, and more.



# Hazardous Material Collection Services

<b>Contract #:</b> FAC36 <b>Expiration Date:</b> <b>DEP Contact:</b> <b>OSD Procurement Team Leader:</b>	<b>OSD Update #:</b> 02-40B <b>10/07/06 (w/one 12-mo. options to renew)</b> <b>Peggy Harlow (617) 292-5861</b> <b>Dmitriy Nikolayev (617) 720-3351</b>
---	---



**Contract Summary:** A Statewide Contract for the Collection of Hazardous and Medical wastes has been awarded by the Operational Services Division (OSD) and Department of Environmental Protection (DEP). Contracts have been awarded in the three categories identified below:

Category	Description
Category I	<b>Hazardous Material Collection and Disposal</b> <ul style="list-style-type: none"> <li>Hazardous material collection and disposal, including but not limited to, automotive wastes, various chemical wastes, asbestos-containing wastes, and compressed gas cylinders, as well as lab packing services</li> <li>Abandoned/unidentified waste sampling, analysis and profiling</li> <li>Waste management related labor</li> <li>Emergency response</li> <li>Training related to the handling and management of hazardous materials</li> </ul>
Category II	<b>Hazardous Material Collection Events</b> <ul style="list-style-type: none"> <li>Hazardous material collection events, including all set up, materials and handling necessary to conduct such events at municipalities and other sites throughout the Commonwealth</li> </ul>
Category III	<b>Medical Waste Collection and Disposal</b> <ul style="list-style-type: none"> <li>Collection and disposal of medical/infectious/regulated wastes, including, but not limited to, medical waste as defined in 40 CFR Part 259.30.</li> </ul>

**Contractor Information:** The following Contractors have been awarded a contract in the identified categories. Be advised that Contractors have been awarded in specific categories and are only permitted to provide services in those categories for which they have received an award. **New pricing June, 2004.**

Category	Contractor / District Awarded	Contract Manager(s) Questions, Problems, Concerns	Scheduling, Ordering, Price Quotes	Email / Website
Category I	Clean Harbors <i>Statewide</i>	Dave Batagowski 800-282-0058 x3373 Fax: 607-269-0607	Phone: 800-444-4244 Oil: 800-522-4645 <b>Emergency Response</b> 800-483-3718	<a href="mailto:Batagowskid@cleanharbors.com">Batagowskid@cleanharbors.com</a> <a href="http://www.cleanharbors.com">www.cleanharbors.com</a>
	Triumvirate <i>Statewide</i>	Tom Aicardi 800-966-9282 x213 or 617-628-8098 x213 Fax: 617-628-8099	Leah Ross 800-966-9282 x225 or 617-628-8098 x225 <b>Emergency Response</b> Mark Erickson 800-966-9282 (24 hours)	<a href="mailto:taicardi@triumvirate.com">taicardi@triumvirate.com</a> <a href="http://www.triumvirate.com">www.triumvirate.com</a>
Category II	Clean Harbors <i>Statewide</i>	Mitch Garrity 800-282-0058 x3466 or 781-849-1800 x3466 Fax: 781-848-9629	Mitch Garrity 800-282-0058 x3466 or 781-849-1800 x3466 Fax: 781-848-9629	<a href="mailto:garritym@cleanharbors.com">garritym@cleanharbors.com</a> <a href="http://www.cleanharbors.com">www.cleanharbors.com</a>
	Jones Environmental Services, Northeast: Div. Of Veridium Eastern Region*	Kevin Poulin 800-585-7916 Fax: 978-453-7775	Kevin Poulin 800-585-7916 Fax: 978-453-7775	<a href="mailto:kpoulin@veridium.com">kpoulin@veridium.com</a>
	Onyx Environmental Services <i>Statewide</i>	Gerry Beland (800) 354-2382 Fax: 508-804-4836	Gerry Beland (800) 354-2382 Fax: 508-804-4836	<a href="mailto:gbeland@onyxes.com">gbeland@onyxes.com</a> <a href="http://www.onyxes.com">www.onyxes.com</a>
Category III	Medical Waste Disposal Company <i>Statewide</i>	Marc Selman 508-651-0892 Fax: 508-256-0067	Marc Selman 508-651-0892 Fax: 508-256-0067	<a href="mailto:Mselman@mwdonline.com">Mselman@mwdonline.com</a>
	Stericycle, Inc. <i>Statewide</i>	Michelle Malone 800-234-6784 Fax: 978-685-9150	Michelle Malone 800-234-6784 Fax: 978-685-9150	<a href="mailto:Mmalone@stericycle.com">Mmalone@stericycle.com</a> <a href="http://www.stericycle.com">www.stericycle.com</a>

In Category 2, the Eastern Region is defined as Massachusetts Highway Departments (MHD) Districts 3-5, Martha's Vineyard and Nantucket, Western Region is defined as Massachusetts Highway Department Districts 1 and 2.

# Integrated Pest Management

**Contract #:** FAC35      **OSD Update #00-20**  
**Expiration Date:**      **06/30/07**  
**Procurement Team Leader:** Joseph Lydick (617) 720-3139  
**AGR Contact:** Trevor Battle, (617) 626-1775  
**OSD Environmental Contact:** Marcia Deegler, (617) 720-3356



**Contract Summary:** In conjunction with an Executive Order recently signed by the Governor, which requires all state agencies to use an **Integrated Pest Management (IPM)** approach to pest control, The Facilities PMT, in cooperation with the Department of Food and Agriculture, has established a statewide contract to provide IPM services.

This contract provides facilities with a pre-qualified list of contractors experienced in IPM from which to obtain pricing. IPM helps to reduce use of toxic pesticides through an integrated approach to pest control which pursues continuous monitoring, small scale maintenance to plug holes, examination of cleaning and trash services and any other activity which may affect the level of pest infestation.

## Contractor Information:

Contractor	Contact Name	Phone	Address	Category*
Mass Pest Elimination	Richard Suchocki	508-755-8400	7 Kosta Street, Worcester, MA 01607	All
Pest-End, Inc.	Andrew Carace	978-794-4321	15 Pelham Street, Methuen, MA 01844	All
Waltham Services Co.	Michael Botte	800-562-9287	817 Moody Street, Box 538, Waltham, MA 02254	All
Watch All, Inc.	Jonathan Boyar	800-649-7228	408 Washington Street, Weymouth, MA 02188	All
Flynn Pest Control, Inc.	Alan S. Bliss	800-237-2847	32 Anawan Street, Rehoboth, MA 02769	All
Accurate Termite & Pest Control	Glenn Olesuk	413-599-1538	8 Wilson St. PO Box 84, Wilbraham, MA 01095	Campus, large & small
B & B Pest Control	John Bozarjian	781-599-4317	29 School Street, Saugus, MA 01906	All
Ransford Pest Control, Inc.	Carl Anderson	508-756-5197	218 Chandler Street, Worcester, MA 01609	All
Terminix International	Dean Alexson	781-932-9244	185 New Boston Road, Woburn, MA 01801	All
MD Weaver Corp.	Mark Weaver	508-647-0537	4 Mechanic Street, PO Box 707, Natick, MA 01760	Campus, large & small
Minuteman Pest Control Co., Inc.	Matthew Zacarian	413-586-1009	90 Conz Street, Northampton, MA 01060	All
Pro Pest Control	John Hulett	978-452-3960	Box 494, Lowell, MA 01853	Campus, large & small – Districts 3,4
Braman Chemical	Ben Lazarus	508-755-5410	1027 Main Street, Worcester, MA 01603	All – Districts 1,2,3,4
Colonial Pest Control, Inc.	Michael Pratt	508-792-9000	32 Lake Avenue, Worcester, MA 01604	Campus, large & small – Districts 3,4
Hudson Pest Exterminators	John Drummey	978-562-2553	6 Bush Road, Hudson, MA 01749	Campus, large & small – Districts 3,4
Orkin Exterminating Co., Inc.	Bill Siegel	781-938-8909	35H Industrial Parkway, Woburn, MA 01801	All
Ultrafast Pest Control	Robert Cormier	781-894-7799	738 Main Street #384, Waltham, MA 02451	Campus, large & small – District 4
Yankee Pest Control	Galvin Murphy	781-397-9923	860 Main Street, Malden, MA 02148	All – Districts 3,4,5
Economy Pest Control, Inc. (Div. Of M&C Pest Control)	William J. Murphy	617-361-5221	PO Box 366322, Hyde Park, MA 02136	All
New Tech Pest Control	Robert Cianci	978-670-6423	PO Box 480 Billerica, MA 01821	All – District 4
Rogers Pest Control	Kenneth Rogers	781-488-3930	600 High Street, Ste. 1, Medford, MA 02155	Campus, large & small – District 4
F & W Pest Control, Inc.	James Merrill	508-872-3256	357 Worcester Road, Framingham, MA 01701	All – Districts 3,4,5
Waltham Pest Control	Peter or Tracy Rania	781-272-1217	97A Cambridge Street, Burlington, MA 01803	Campus, large & small – District 4
Precision Pest Control	Stephen Keris	508-741-1001	20 Columbia Circle, Plymouth, MA 02360	All – Districts 4,5

\* Categories: Buildings, Large Buildings, Campus-type Facilities and Correctional Facilities. If Category is specified as "All", the contractor has been approved to service all types of facilities.

# Scrap Tire Removal/Disposal Services

<b>Contract #:</b> VEH60	<b>OSD Update #</b> 00-41D
<b>Expiration Date:</b>	02/28/06
<b>OSD State Surplus Property Coordinator:</b>	Paul Guerino (617) 720-3146

**Contract Summary:** This contract was established to provide Commonwealth agencies and political subdivisions with a means to recycle / remove scrap tires and tire shreds in an environmentally sound manner. Under the terms of this contract, such removal may be conducted in one of two ways:

- 1) The contractor may be requested to pick-up the tires or shreds from a Commonwealth location. In this situation, the contractor will remove, pack, make ready for shipment, and incur all freight costs with the transport of all tires (with or without rims) and tire shreds from each holding location. (A minimum of 1 ton of material is preferred in order to request this service).
- 2) A state agency or municipality may deliver the material to the contractor's facility. Here the agency or municipality will be responsible for the preparation of the weight slip and bill of lading so that the tires can be accepted by the contractor. It is also advised that a department contact the contractor prior to delivering scrap tires to the contractor's recycling facility.



## Contractor Information

Contractor	Phone / Fax	Business Address	Recycling Address
J. P. Routhier & Sons, Inc.	Phone: (978) 772-4251 Fax: (978) 772-5528	256 Ayer Road Littleton, MA 01460	Willow Road Ayer, MA

## Service Pricing

Unit Price if Contractor Removes Tires from Facility	Unit Price if Agency Delivers Tires to Contractor*
\$ 225 per net ton	\$ 180 per net ton

Net Ton = 2000 pounds.

*\*Important: Call first to be scheduled for drop-off.  
Within a day or two is sufficient.*

**How to Use this Contract:** For complete details on either the process, including a description of the contractor's responsibilities and the terms and conditions of the contract, please consult the OSD Update at [www.comm-pass.com](http://www.comm-pass.com). Then use the "search button" for the contract # VEH60.

## Solid Waste and Recycling Services

Contract #: FAC33	OSD Update # 01-28
Expiration Date:	02/13/07 (w/two 36-mo. options to renew)
Deputy Procurement Team Leader:	Joseph Lydick (617) 720-3139
OSD Environmental Contact:	Marcia Deegler (617) 720-3356



**Contract Summary:** This contract consists of a pre-approved list of contractors, each of whom offers waste collection and/or recycling services, ranging from the handling of a single material, to providing a broad array of waste management services. Please note that this contract does not cover hazardous materials or universal wastes such as fluorescent lamps. This contract does not include pricing as the PMT has determined that specific pricing for solid waste/recycling services across the state would have been impossible to determine. Departments are responsible for soliciting waste and recycling proposals from the

approved list of contractors and negotiating pricing based on the type and scope of services being requested.

The contract was re-opened in early 2004 and ten new contractors were added. Services across the board that are provided by various contractors include:

- **Solid Waste Collection** for: MSW, C&D, Bulky waste and ABC waste
- **Recycling Services** for: white office paper, mixed paper, paper shredding, old corrugated cardboard, metal cans and containers, plastic bottles and containers, leaves and yard waste, food waste, scrap metal, textiles, street sweepings, white goods, C&D, ABC waste.

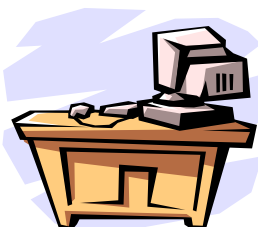
Some contractors also provide **Resource Management Services** in order to assist agencies and others in consolidating their waste management programs to save money on disposal costs wherever possible.

**How to Use this Contract:** Agencies and departments may choose one or more of the awarded contractors to design a plan for the most efficient and cost effective waste management program that addresses the needs of their facility. See the OSD Update at [www.comm-pass.com](http://www.comm-pass.com) using the search button and contract # FAC33 to see all the contractors and the services they provide.

---

## Surplus Office Disposal / Moving Services

Contract #:	FAC42
Expiration Date:	09/30/06
OSD Procurement Team Leader:	Joseph Lydick (617) 720-3139
State Surplus Property Director:	Paul Guerino (617) 720-3146



**Contract Summary:** This contract now combines moving services and paper shredding / document destruction with services to properly remove and dispose of office furniture and equipment that has been determined to be scrap and has already gone through the process of the State Surplus Property Office. In addition, the surplus property vendors awarded on this contract have agreed to research and utilize all means of recycling the various furniture items and/or parts prior to rendering it for disposal.

**How to Use this Contract:** See the contract on Comm-PASS for the details of the contract and a list of vendors and their contact information at [www.comm-pass.com](http://www.comm-pass.com). Use the search button and indicate #FAC42.



[www.mass.gov/osd/epp](http://www.mass.gov/osd/epp)